



11.5 ATLANTIC CANADA OPPORTUNITIES AGENCY (ACOA)

This federal agency is a valuable source of information and assistance on foreign markets for companies in the Atlantic region. ACOA provides substantial incentives to small- and medium-sized enterprises (SMEs) by making unsecured, risk capital available. This type of patient capital sets ACOA apart from other lenders, such as the Federal Business Development Bank (FBDB) and chartered banks. ACOA will also be able to refer you to other sources of investment information on target countries.

For more information, contact:

Atlantic Canada Opportunities Agency

International Division
P.O. Box 6051, Blue Cross Centre
644 Main Street
MONCTON, New Brunswick E1C 9J8
Tel.: (506) 851-2271 Toll Free: 1 800 561-7862
Fax: (506) 851-7403

11.6 WESTERN ECONOMIC DIVERSIFICATION CANADA (WD)

This Department is the western counterpart of ACOA and is an excellent source of advice, assistance and references.

For more information contact WD at one of these locations:

WD Manitoba

P.O. Box 777, Cargill Bldg.
712- 240 Graham Avenue, Suite 712
WINNIPEG, Manitoba R3C 2L4
Tel.: (204) 983-4472
Manitoba (Toll free): 1 800 561-5394

WD Saskatchewan

P.O. Box 2025, S.J. Cohen Bldg.
601-119 4th Avenue South
SASKATOON, Saskatchewan S7K 3S7
Tel.: (306) 975-4373
Saskatchewan (Toll free): (306) 780-6725

WD Alberta

Canada Place Bldg.,
1500 - 9700 Jasper Avenue
EDMONTON, Alberta T5J 4H7
Tel.: (403) 495-4164 Fax: (403) 424-3531
Alberta (Toll free): (403) 292-5382

WD British Columbia

P.O. Box 49276, Bentall Tower 4
1200 - 1055 Dunsmuir Street
VANCOUVER, British Columbia V7X 1L3
Tel.: (604) 666-6256
British Columbia (Toll free): 1 800 663-2008