

BRITISH COLUMBIA

Products: *Sea Cucumber Skin — Salted/dried; Sea Cucumber Meat — Frozen*
 Annual Sales Range: 2.5 – 10M
 Percent of Sales Exported: 2%
 Number of Employees: 7
 Type of Business: *Processor, Exporter, Trader, Wholesaler/Distributor*

UNIPRO DISTRIBUTORS CO. LTD

888 Malkin Avenue
 Vancouver, BC
 V6A 2K6

Contact: *Jason Du, General Manager*
Raymond Gu, Trader
 Telephone: 604-251-5406

Fax: 604-251-2261

Products: *Salmon — Fresh, frozen, smoked, portioned, roe, gift pack; Rockfish, Sole, Cod — Fresh, frozen, portioned*

Annual Sales Range: 2.5 – 10M

Percent of Sales Exported: 80%

Number of Employees: 8

Type of Business: *Exporter, Trader, Wholesaler/Distributor*

Production Period: *Year round*

UNIVERSAL MARINE CORP.

113 – Park Royal 100
 West Vancouver, BC
 V7T 1A2

Contact: *Ted Czerwinski, Commercial Manager*
Jozef Malkowski, Manager

Telephone: 604-922-1166

Fax: 604-926-0639

Telex: 04-352772

Answerback: *GLOBAL MAR VCR*

Products: *Whitefish — Frozen, processed meal; Salmon — Frozen, roe*

Annual Sales Range: 2.5 – 10M

Percent of Sales Exported: 100%

Number of Employees: 6

Type of Business: *Exporter, Trader*

VANSHIP SEAFOOD LTD.

4805 Strathcona Road
 North Vancouver, BC
 V7G 1G9

Contact: *Asbjorn (Bert) Bartholsen, President*

Telephone: 604-929-7712

Fax: 604-929-6757

Products: *Salmon — Fresh, frozen, canned,*

smoked, salted/dried, portioned, roe, dressed, speciality pack, troll-caught; Pollock, Hake, Groundfish — Frozen, salted/dried, roe, dressed; Shellfish — Fresh, frozen, whole-in-shell

Annual Sales Range: 0.5 – 2.5M

Percent of Sales Exported: 80%

Number of Employees: 3 – 4

Type of Business: *Processor, Exporter, Trader*

Production Period: *February – November*

Brands: *ABCOS Foods Ltd.*

VECTOR INVESTMENTS LIMITED

3777 Keith Street
 Burnaby, BC
 V5J 3B9

Contact: *John Hurmuses, Owner*
Gail Hurmuses

Telephone: 604-433-8534

Fax: 604-433-5453

Products: *Salmon Roe — Fresh, frozen*

Annual Sales Range: 0.5 – 2.5M

Percent of Sales Exported: 80%

Number of Employees: 4 – 50

Type of Business: *Processor, Exporter, Wholesaler*

Production Period: *Year round*

WALCAN SEAFOOD LTD.

P.O. Box 146
 Heriot Bay, BC
 V0P 1H0

Contact: *Norman W. Brown, V.P. Marketing*

Telephone: 604-285-3361

Fax: 604-285-3363

Products: *Salmon — Fresh, frozen, canned, smoked, salted/dried, portioned, roe, dressed, speciality pack, gift pack, troll-caught; Herring — Frozen, roe, speciality pack*

Annual Sales Range: 10 – 50M

Percent of Sales Exported: 80%

Number of Employees: 75

Type of Business: *Processor, Exporter*

Production Period: *Year round*

Brands: *Walcan*

WASHI ENTERPRISE LTD.

145 West 6th Avenue
 Vancouver, BC
 V5Y 1K3

Contact: *Andrea Wargo, Administrative Assistant*

Telephone: 604-875-0503

Fax: 604-875-1584

Products: *Salmon — Frozen, canned, smoked, gift pack*

Annual Sales Range: 0.5 – 2.5M

Percent of Sales Exported: 90%

Number of Employees: 15

Type of Business: *Exporter, Wholesaler/Distributor*

Brands: *Eagle*

WESTSHORE TRADING (1988) LTD.

604 – 601 West Broadway
 Vancouver, BC
 V5Z 4C2

Contact: *Hiroyuki Nishigori, President*

Telephone: 604-873-8484

Fax: 604-873-5912

Products: *Salmon (Roe, Caviar), Herring Roe on kelp — Frozen, salted, speciality pack; Herring roe — Frozen, salted*

Annual Sales Range: 2.5 – 10M

Percent of Sales Exported: 90%+

Number of Employees: 6

Type of Business: *Exporter, Trader*

Brands: *Westshore*

WESTVIEW FISHERIES LTD.

6794 Wharf Street
 Powell River, BC
 V8A 1T8

Contact: *Eddie Shimko*

Telephone: 604-485-5991

Fax: 604-485-7417

Products: *Prawns — Frozen, whole-in-shell, cooked, speciality pack; Salmon — Smoked*

Annual Sales Range: *Less than 0.5M*

Percent of Sales Exported: 95%

Number of Employees: 3

Type of Business: *Processor, Exporter, Trader*

Production Period: *April – December*

WILSON TRADING CANADA LTD

230 – 2288 No. 5 Road
 Richmond, BC
 V6X 2T1

Contact: *Wilson Choy, Managing Director*

Telephone: 604-244-9608

Fax: 604-274-8193