INTERNATIONAL TRADE BUSINESS PLAN 1993/1994 COMPENDIUM 20/05/93 page:237

SECTOR: Information Technologies AREA: Western Europe and European Community (EC) DATE: TBD 1993 ACTIVITY: Software; investment roundtable LOCATION: U.K., France, Italy, Belgium, Denmark, Finland, Netherlands CONTACT: InvCan _____

> A series of seminars and one-on-one meetings between a Canadian software industry expert and Europen firms, to promote Canadian software capability and specific partnering opportunities. Meetings are arranged in conjunction with Canadian missions abroad.

> > (record #: 747)

SECTOR: Information Technologies AREA: Western Europe and European Community (EC) DATE: TBD 1993 ACTIVITY: Geomatics; investment roundtable LOCATION: U.K., Italy, Belgium, Netherlands, Austria CONTACT: InvCan TELEPHONE: 613-995-0796

> A series of seminars and one-on-one meeting between a Canadian geomatics industry expert and European firms to promote Canadian geomatics capability and specific partnering opportunities. Meetings are arranged in conjunction with Canadian missions abroad.

> > (record #: 743)

SECTOR:Information TechnologiesAREA:Western Europe and European Community (EC)DATE:Feb 1994ACTIVITY:High tech; buyers from Scandinavia toLOCATION:Montreal, Toronto, VancouverCONTACT:Gayle McCallumTELEPHONE: 613-995-4730RWT_

EAITC will provide funding for 12 companies (three from each Nordic country) to visit Montreal, Toronto, Vancouver. Major Scandinavian software firms are open to discussions with Canadian suppliers.