APPENDIX 3

BEAUTY PRODUCTS 1986 Imports (thousands of U.S. dollars)

| | Total U.S. Imports | Canada | Europe | Japan | Other |
|--|-----------------------|--------|---------|--------|--------|
| Total for all items in bold type which are the focus of this study | 439,508 | 18,933 | 345,221 | 21,359 | 53,995 |
| Total for all items in plain type which are relevant to the study | 122,840 | 944 | 46,496 | 2,825 | 72,575 |