

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :422-VIENNA

002-FISHERIES,SEA PRODUCTS & SERV.
AUSTRIA

AMSTV-55A-1989

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PROCESSED FISH & SHELLFISH

EXTENSIVE CANVASS OF AUSTRIAN FISH MANUFACTURERS & IMPORTERS
INCREASE AWARENESS ABOUT CANADIAN SUPPLY POTENTIAL AND

CONSEQUENT INCREASE IN SALES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

1. First importation of fish products from PSC.
2. General Director of PSC invited to London.
3. Charter signed & Billiton contract with PSC.

1. Sales agreement signed between PSC and Gas Co. and Charter Corporation of Calgary for delivery of 5 compressors to PSC. Total worth of \$ 2.5 million.

Contract signed on charter to transport fish to PSC and Gas Company