

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :503-MANILA

007-POWER & ENERGY EQUIP. & SERV.
PHILIPPINES

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

FOLLOW RELEASE OF TENDER DOCS OF ADB THIRD POWER LOAN TO NPC &
MONITOR DEVELOPMENTS OF 2X55MW BACON MANITO GEOTHERMAL PLANTS &
REPORT TO CDN SUPPLIERS

SOME CDN PARTICIPATION IN BOTH PROJS.

CLOSELY MONITOR CALACCA II COAL-FIRED THERMAL POWER PLANT
DEVELOPMENTS, SIMIRARA COAL & ROCKWELL REHABILITATION PROJS
& ADVISE CDN COS.

POSSIBLE CDN PARTICIPATION IN; BOILER ISLAND
{CALACCA II}\$60-\$100M; CONSULTING SERVICES
\$1-\$2M; ROCKWELL REHAB. \$120M

FOLLOW UP TO ONE INCOMING & ONE OUTGOING MISSION IN POWER
SECTOR IN 1987

BETTER AWARENESS OF CDN CAPABILITY

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 EXPEDITE DECISION ON ROCKWELL REHAB. PROJECTS/
SNC - SUPPORT CDN COS PURSUING CALACA II & ADB
POWER PROJ AT NPC. - SEND OIL & GAS CONTACT TO
NPS & UPDATE REPORT ON SECTOR.

MET SEC CONCEPCION OF DOTC TO SOLICIT HIS SUPP-
ORT IN CABINET FOR THIS PROJ. - STILL AWAITING
DECISION ON CALACA II EN'G/CONSUL CONTRACT BUT
RUMOR IS THAT NENJEC/MONENCO SELECTED. - ASSIST
IMPERIAL RAND IS GETTING EDC SUPPORT FOR PUMPS

QUARTER: 2 Support Cdn cos pursuing Rockwell, Calaca II,
Semirara & other power related projects.
Organized incoming Electrical Power Mission.

Rockwell proj. appears to be dead. Intervened with
NPC Chairman in support of Monenco bid on Calaca
II. Advised Monenco on approach. Intervened w/OECF
to urge their support in expediting Monenco/
Nujek proposals. Met with Pres. of Semirara to

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QUARTER: 4 -----