REPORT 4 89/02/06

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88

FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :532-MELBOURNE

001-AGRI & FOOD PRODUCTS & SERVICE AUSTRALIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ASSIST AUST. BUYERS TO VISIT CANADA TO SELECT SPECIFIC BREEDS INCREASE VISITORS TO CANADIAN A1 CENTRES. GENETIC MATERIAL.

SUPPORT CANADIAN BREEDERS VISITS TO AUSTRALIA BY PROVIDING FULL MORE MEANINGFUL AND PRODUCTIVE VISITS. INFORMATIION ON POTENTIAL PURCHASERS.

SUPPORT ONTARIO GOVERNMENT INITIATIVES TO BRING TO CANADA KEY GENETIC MATERIAL IMPORTERS.

INCREASED SALES BY 10% AND CLOSER FEDERAL PROVINCIAL RELATIONS.

SEMI & PROCESSED FOOD & DRINK

FOLLOW UP PTI STUDY UNDERTAKEN BY OFFICER FROM EXTOTT(TAN). THIS STUDY TO BE CIRCULATED TO CANADIAN FOOD PROCESSORS.

SURVEY TRADE IN AUSTRALIA VIA THE AUSTRALIAN INTERNATIONAL FOOD EXHIBITION HELD MELBOURNE, 10-13 OCTOBER 1988 FOR ADDITIONAL

SUPPORT ONTARIO GOVERNMENT'S INITIATIVES TO PROMOTE ONTARIO FOOD PRODUCTS INTO AUSTRALIA.

UNDERTAKE AN IN-HOUSE FOOD SAMPLE SHOW BASED ON SPECIFIC FOOD LINES RECOMMENDED BY TAN.

TO LIAISE WITH DISTRIBUTORS AND MANUFACTURERS TO IDENTIFY OPPOR-TUNITIES FOR SALES, LICENSING AND JOINT VENTURES.

BE ALERTED TO SPECIFIC GROCERY PRODUCT LINES THAT COULD BE SUPPLIED BY CANADIAN COMPANIES.

IDENTIFY SPECIFIC GROCERY PRODUCTS REQUIRED BY AUSTRALIAN IMPORTERS

INCREASED SALES BY 10% AND CLOSER FEDERAL PROVINCIAL RELATIONS.

INITIATE SALES OF CAN CONFECTIONARY PRODUCTS.

TO PROMOTE SALES AND INCREASE RETURNS VIA LICENSING ETC BY ASSISTING IN TWO JV ASSESS-MENTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----