

REPT4D  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :304-LAGOS

011-OIL & GAS EQUIPMENT,SERVICES  
NIGERIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

ASSISTANCE TO SITE OIL AS FOLLOW UP TO NPS 88  
VISIT TO NIGERIA FOR DEMONSTRATION AND SUBSEQUENT SALE OF

EQUIPMENT.

MONITOR THE DEV. ON PHASE II OF IBRD FUND PETROCHEMICAL  
ALERT CANADIAN COMPANIES OF PROJECTS AND BIDS FOR BOTH

PROPOSALS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 Monitoring of developments in implementation of  
three sector megaprojects (Oso condensates, LNG  
project, phase II of petrochemicals project).  
Assist Cdn coys in their pursuit of existing  
projects (IBRD Refineries Rehabilitation Proj.).

Financing for Oso project expected to be  
approved late 1989 and initial tenders for  
equipment/services are appearing. Commenced study  
of Nigerian oil/gas sector to provide up-to-date  
information on market opportunities.

QUARTER: 3 -----

QUARTER: 4 -----