

## New Publications

*—giving specific information on  
important foreign trade subjects*

**T**HERE is today a greater demand than ever for specific information by those who wish to enter foreign markets or to extend their present business with other countries. To help meet this need we have published the following booklets:

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Describes, by means of reproductions of actual forms and documents, the banking procedure and methods used in financing exports and imports.

***Trading with China***

Describes commercial customs in China, and methods found successful in dealing with the Chinese.

***Canada***

Discusses the economic position and plans for commercial and industrial development of Canada.

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Outlines the various world-wide services offered by this Company and its connections in the financing of business with other countries.

These booklets are available on request. Manufacturers and merchants desiring data relating more specifically to the export possibilities of particular products are invited to write our FOREIGN TRADE BUREAU for detailed information.

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