## If It's Hard To Sell Make the Terms Easier

AMUSEMENTS

"Coolest Spot in Town."

NOW PLAYING Bebe Daniels and Antonio Moreno In the Feature De Luxe 'THE EXCITERS'

VAUDEVILLE **Election Returns Tonight** 

Michigan - Ontario LEAGUE ASEBALI Tecumseh Park TODAY, 4 P.M. Tuesday 4 p.m. Wednesday 3 p.m.

Saginaw vs. London Tickets at Flynn's Store, Corner Rich-mond and Dundas, 336 Richmond and National Cigar Store. b

**GRADUATION EXERCISES** London Conservatory of Music, TUESDAY, JUNE 26, AT 8:15 ST. ANDREW'S HALL (Queen's Ave. and Waterloo)

Presentation of diplomas by the Rev. W. L. Armitage, Friends cordially invited.

GARDEN PARTY

under the auspices of the Ladies' Aid of Memorial Methodist Church on the Putherbough Park, corner Regent and Waterloo, Tuesday evening, June 26. Salvation Army Band and other talent in attendance. Strawberries, ice cream and cake will be sold at the booths. Admission 20c and 10c.

RECITAL TONIGHT ST. ANDREW'S HALL, 8 O'CLOCK Pupils of Mr. Charles E. Wheeler, F. C. C. O., under auspices of Marian Kelth Club, B. S. C., Pathfinders, Outlook Mission Band, and King's Own Club. Collection.

MEETINGS

London Old Boys' Reunion AND SUMMER CARNIVAL. Aug. 4th to 11th, '23

All citizens interested, all representa-tives of clubs and societies and all Tives of clubs and societies and all members will meet in the council chamber of the city hall, Thursday, evening, June 28, at 8:80 o'cleve, to make further arrangements for the coming reunion. A full attendance requested.

J. H. SAUNDERS, EDWIN SMITH

President Sacretary Secretar 84c-zxw

DANCING—Dayton & McCormick, Lessons any time. Tango, Fox Trot, waitz. Phone 1774W.

LOST AND FOUND

BOSTON bulldog, brindle, white marking, a lame fore paw. Phone 5609 FOUND-Friday evening, lady's cloak on highway, entering St. Thomas from London. F. P. George, care Ad-

LOST—A black marvella cape, between London and St. Thomas. Generous reward. Return to Advertiser Office. LOST-At L. & P. S. station, Sunday night, vanity purse, containing sum of money and return ticket to St. Thomas, Reward. 913 William St. Phone 4879W.

MRS. MUNRO, 68 Cavendish St., is invited to call at the office of The Advertiser before June 28 and receive a pair of tickets for Loew's Theatre, for use any day except Saturday.

PERSONAL

me will bring to you is return the cause of your trouble and the road to health free of charge. Every case treated confidentially. Apply Box 36,

ARE YOU SICK? If so, come to us.
Our method is different, we remove
the cause of your ailment. Consultation and spinal analysis free. Drs.
Anderson & Fonger, chiropractic physicians. Hours, 10-12, 2-5, 7-9. Phone
7186J. 105 King St., cor. Talbot. DRESSMAKING, renovating, hand em-broidery; exceptionally reasonable. Meadows & Ridgeway, rear 186 Simcoe DR. M. W. EDGAR, nervous, circulatory and organic diseases permanently cure by Electro-Therapeutics. 54 Richmond. Phone 4009M.

GLENWOOD Private Hospital, 435 Ridout St. Rest cure, electric baths, hydrotherapy and massage. HARPER Method of Shampooing and Scalp Treatment. Ladies only. Miss E. Nicol, 380 Richmond St. Tel. 2515J

HEALTH BREAD contains more body-building, health-giving and life-sus-taining elements than any white bread. Made by Thos. Alger, 50 Wharncliffe Rd. north.

HEMSTITCHING—Cotton, 6c; linen, 7c; silk, 8c per yard; mail orders filled. Viola Williams, 199 Hamilton Rd. Phone 4328F.

LEVITT, M. J. (successor to Henry Ed-wards). Cancers cured with plasters. Advice free. 390 Ridout St. Tel. 2666. LOOK YOUR BEST. Have a Permanent Wave GREY BEAUTY SHOP.

WHITE EAGLE Indian Remedy Co.— Nature's remedies, made of roots, herbs, barks and berries, Labora-tories, Belleview Hotel, King St.

BUSINESS OPPORTUNITIES BOOTH on board walk at Port Stanley

rent, plenty space for living quar-c. C. E. Knowlys, Grand Trunk GARAGE business, one of the best in Sarnia, good location and lease with exceptionally low rental; storage pays all overhead expense. Excellent opportunity. See F. G. Hoblitzel, Maple Leaf Garage, Sarnia, Ont. POOLROOM, grocery, garages, room-ing-house, general stores, millinery, barber shop and other openings fisted. Call or write. Business Brokerage Bureau, Dominion Bank Chambers.

SPLENDID opportunity for one with good references to take a position in growing manufacturing concern; must be able to invest some money, cash or victory bonds. Apply Box 54. SYDNEY SMYTHE, Business Broker and Fire Insurance Agent, Market Lane, London, Phone.

ARMY cooks wanted for Cadet Camp at London, 6 days, commencing June 30, also second cooks. Fawkes & Sons, 660 Dundas St. BARBER wanted at once. Steady job. Dominion House Barber Shop. BOY wanted, over 16 years, steady em-ployment. Apply Mailing Room, Ad-

CARPENTER, capable to take charge of work. Apply 356 Dundas. Phone 5514W. CLERK, junior, for financial institu-tion in the city, must have good education and be neat in appearance. Apply in own handwriting to Box 50, Advertiser.

GOOD WAGES for home work; we need you to make socks on the fast easily-learned Auto Knitter; experience unnecessary; distance immaterial; positively no canvassing; yarn supplied; particulars 3c stamp. Dept. 79C, Auto-Knitter Co., Toronto.

HIGH school boy for counter work, Saturdays. W. Marsh, Market House. MAN to make cement blocks, steady MEN for contract work, also woman for housework. Apply John Ryan, Bryanston, Ont.

PLANING MILL man wanted. Reid Bros., Bothwell, Ont. WANTED—Meat carver, experienced in cafeteria work. Also fry cook, dish-washers, male or female, and manager for refreshment booth; must be com-

petent soda fountain dispenser. Apply T. H. Haskett, L. & P. S. Cafeteria. YOUTHS for delivery purposes. Heb-bens Grocery Store, 607 Richmond St.

FEMALE HELP WANTED FANCY IRONER, also shirt finisher wanted. Apply Parisian Laundry. HOUSEKEEPER-No washing, three adults. 492 Princess. Phone 1107. MAID for general housework; must be good cook, no laundry work. Apply 1017 Wellington St., or phone 191W. MAID to assist in general housework where housemaid and cook are kept; references required. Phone 7590. SALESLADY wanted. Apply J. Gam-mage & Sons, 207 Dundas St., be-tween 9 and 10 a.m. only. WANTED-A matron for a public in-

to commence July 1, reference required. Apply Box 46, Advertiser. HELP WANTED

stitution, age not to exceed 45. Duties

LEARN BARBER TRADE—Few weeks required; sure employment; write for catalogue. Molar Barber College, 198 Queen East, Toronto.

TEACHERS WANTED EXPERIENCED Protestant teacher wanted for S. S. No. 6. Metcalfe, duties to begin on 1st Sept.; state salary and experience. Address Allan T. Richardson, Strathroy, R. R. 3, PROTESTANT teacher, School Section No. 9 and 19, Westminster and Dor-chester. Apply, stating qualifications and salary expected, to Wm. E. Cornish, Belmont, R. R. 2.

QUALIFIED Protestant teacher wanted for S. S. No. 12, Dunwich; state salary and experience. Alex. G. Duncanson, Dutton, Ont., R. R. No. 1. TEACHER wanted, a successful Protestant teacher for S. S. No. 4, North Oxford, duties to commence Sept. 4, attendance about 40, a new school, 2 miles from Ingersoll. Apply, stating salary, experience, qualifications and phone to W. W. Nancekivell, Ingersoll P. O. Phone 395C.

TEACHER wanted for S. S. No. 1 and 2, Adelaide and West Williams. Duties to commence Sept. 3. Apply, stating qualifications, experience and salary expected. J. T. Murray, Arkona, Ont. TEACHER wanted for S. S. No. 2. Caradoc (Christina school), duties to commence Sept. 1. Apply, stating salary wanted and qualifications, Lorne Beattie, Mount Brydges, Ont. TEACHER wanted for S. S. No. 6, Caradoc. Duties to commence Sept. 3, 1923. State qualifications and salary expected. Write R. T. Runnalls, R. R. No. 2, Mount Brydges. TEACHER wanted for S. S.

Dunwich, duties to commence Sept. Apply, stating salary and qualifications, to J. B. Watson, Sec't., Iona Station, Ont., R. R. 1. WANTED-Experienced teacher for S. S. No. 6. Moore Township, duties to commence Sept. 1. Apply, stating salary, to H. J. Leckie, R. R. I. Corunna. Tel. Brigden rural.

INSTRUCTION

MATRICULATION, Etc. — Backward pupils coached. Young's School, 379

LEGAL CARDS

BARTRAM. W. G. R.—Barrister, notary, etc. 59 Dundas. BUCHNER & RAMSAY - Barristers solicitors, corner Talbot and Carling. Phone 99. Money to loan. CRONYN, BETTS & BLACK-Fred-erick P. Betts, K.C.; F. C. Betts and J. D. K. Black, Huron & Erie Bldg., London, Ont.

CURRAN, FRANK H.—Barrister, solici-tor, notary, Bank Montreal, cor. Tal-bot and Market Square. Tel. 1147J. DOUGLAS, A. R.—Barrister, solicitor. notary public. Oak Hall Building. FITZGERALD, W. C.—Barrister, no-tary. 110 Dundas St. Tel. 385. GIBBONS, HARPER & BRADEN Barristers, etc., Imperial Bank Building. F. F. Harper, J. A. E. Braden. GLADMAN & STANBURY-Barristers. solicitors, etc., Bank of Toronto. GRAYDON & GRAYDON-Barristers.

Market Square north, Bank of Mon treal Building. JUDD & HENDERSON—Barristers and solicitors. 110 Dundas. Tel. 408. MACPHERSON & PERRIN—Barristers 57 Dundas St. Tel. 554.

MAJOR G. N. WEEKES, Huron & Erie Building, Market Sq. Hours, 10 to 5, Sat. 9 to 1. Monday evenings, 8 to 9. McEVOY, J. M.—Barrister, solicitor. Robinson Hall Chambers. Money to

MENZIES & CLUFF-Barristers, solici-tors, etc., 404 Talbot St. Tel. 874. MURPHY, GUNN & MURPHY—Bank of Toronto Chambers, Phone 170. PURDOM & PURDOM-Dominion Sav ings Building, first floor, corner of Richmond and King. RIDOUT & MAYBEE-156 Yonge St., Toronto, solicitors of patents and ex-perts in patent law. Send for our handbook.

SPENCER & BRAUND—Barristers, so-licitors, 211 Dom. Sav. Bidg. Tel. 790. TENNENT & TENNENT-Barristers, notaries, etc. 78 Dundas St.

BORN, MARRIED, DIED

BORN. GRAHAM-To Mr. and Mrs. P. F. E. Graham, 43 Windsor Ave., on June 24, 1923, a daughter (Norma Jean).

HARRISON—In this city on Sunday, June 24, 1923, Mary Ann, widow of the late Thomas Harrison, in her 96th year. 96th year.
Funeral from the residence of her son, Thomas Harrison, 117 Colborne St., on Tuesday. Interment Mount Pleasant Cemetery Funeral private. Pleasant Cemetery, Funeral private.
SHORTT—On Friday, June 22, 1923,
Annie R., dearly beloved wife of
William S. Shortt, aged 75 years.
Funeral will be held from her late
residence, 211 Ashland Ave., on Monday, at 2 p.m. Interment Mount
Pleasant Cemetery. Friends and
acquaintances please accept this intimation.

REAL ESTATE
CHELSEA GREEN, \$2,800, frame cottage, 6 rooms, lot 80x120, taxes \$17; north, \$2,500, frame cottage, 6 rooms, 466 Egerton, 1½-story brick, modern, 8 rooms, newly decorated, possession at once, \$4,600, terms, modern brick house, will exchange on farm, London Township. Patterson & Sadlier, 110 Dundas. Phone 5484.

OTTAGE-New, modern, terms. Apply 214 Edward St. Phone 4162J. IENRY H. FROUDE, real estate, fire insurance, building lots, east south-east and south; city or county, \$10 down, \$5 monthly; building material supplied on easy terms. Full particu-lars upon application. Residence 1074 Frances St. Phone 7331J.

NORTH, \$2,600, frame cottage, 6 rooms, basement, nice lot. Terms. Possession at once. Paterson & Sadiier, 110 Dundas. Phone 5485.

SOUTH-Here is one for quick sale Brick cottage, nearly new, 5 rooms, hall, parlor, dining-room, kitchen, built-in cupboard, wired for stove, sedrooms wardrobe and ciothes. bedrooms, wardrobe and cjothes-closet, full basement, 2-piece bath, city water, hydro, fixtures, furnace, hot water, lot 30x189: includes crop. Price \$3.600: \$800 down, \$25 month, including interest. Apply 255 Wil-liam St. Phone 4875J.

TRAFALGAR St.—6-room cottage, new never been lived in, hydro, water, bedrooms, \$2.500, all cash. Central-6-room frame, only \$1.700. J. C Alexander, 119 King St. Open evening TWO lots on Dundas St. east and cash to exchange for modern house, north preferred. Four houses for rent. C. Patterson, 359 Richmond.

WANTED in the east end for about Aug. 1, a house or cottage with garage. Apply R. S. Dickson, Empire Hotel, 623 Dundas St. Hotel, 623 Dundas St.

142-STORY stucco, 211 Clarence St.
Possession by the 18th, \$200 down
and \$20 a month, immediate possession. Contains a hall, parlor, diningroom, kitchen, summer kitchen, 3
bedrooms upstairs, large cellar,
clothes closet, electire light, gas and
water and toilet. Price \$2,500. Others
for sale. Apply Reely, 795 York.
Phone 3893 after 4:30 p.m.

4.500, MODERN red brick, south, 3 bedrooms, large lot, garage, easy terms. Several new houses to rent. J. C. Patterson, 359 Richmond. 6,000, NEW rug brick, veranda, hall, living-room, dining-room, kitchen, oak floors, 3 bedrooms and closets, bathroom, full basement, hydro, wire for grate and stove, choice bocality. Terms. Phone 2746. R. H. Cullis.

SUMMER RESORTS. RYSTAL BEACH, Ontario, hote Shepard, open for season, rooms rea sonable. Mrs. Alice Shepard, Prop Queen's Circle.

RAND BEND—Summer cottage to rent on lake front, grate and pumps in cottage. Apply Geoorge Heaman, Grand Bend. PORT STANLEY—Furnished cottage nicely situated, lake front, convenien to beach, for August. Phone 3136W -ROOM cottage, with fireplace for rent, at Red Bay. Apply Box 28, Wiarton.

FARMS

FINE 100-acre farm with 2-story brick house, slate roof and furnace, base-ment, barn, cement silo, electric light-ing system throughout. Will sell with without stock and implem exchange on city property. Brodi Real Estate, 220 Dundas St. MRS. LAWRENCE, 151 Horton St., is invited to call at the office of The Advertiser before June 28 and receive a pair of tickets for Loew's Theatre, for use any day except Saturday.

ONTARIO-700 choice farms. Catalogues sent free on application. Thoma Myerscough & Edy, 226 Darling St Brantford. Bell 'phone 1233J. Brantiord. Bell phone 12003.

100 ACRES in London Township, 2 miles from city, brick house, bank barn, good fences, choice clay loam soil, on main road, good reasons for selling, part cash. Balance on easy terms. Box 23, Advertiser.

TO LET

BEAUTIFULLY furnished apartme finest locality in London; den, double living-room, dining-room, two bedrooms, complete bath and kitchen hardwood floors throughout, electric range, etc., rent reasonable for July and August. Apply H. Garner, 3670 DUNDAS St., 405, 3 bright newly decorated rooms, suitable for light house-keeping. Vacant 1st July. Young couple, no children. Tel. 5245J. HOUSE on Adelaide st., north, outside city limits, immediate possession. J. W. G. Winnett, barrister.

rooms, no conveniences. Tennent & Tennent, 78 Dundas St., London. ROOMS and flat to let, suitable for Apply Saddy, 62 Dundas St. CENTRAL—Furnished room to rent suitable for business gentleman

Phone 2573F. CHESTER St., 11, 3-room flat. Tel FURNISHED or unfurnished rooms for light housekeeping, also cottage. Ap-ply 245 Richmond St. HORTON. 237—Furnished bedroom and light housekeeping rooms, all con-

veniences. KING St., 370-Large, well furnished room, central, all conveniences, for one or two gentlemen. RICHMOND, 5051/2 - Nicely furnished

light housekeeping room. TWO front rooms in private home suitable for couple; partly furnished semi-modern. 189 Clarence. WANTED-Two or four boarders for the summer. Reader A.

YORK, 125—Large well-furnished room also housekeeping room, with kit-chenette, near Richmond.

MOVING AND STORAGE BIGGS' Furniture Storage — Moving vans. 97 Carling St. Tel. 1162. COOK'S Motor Cartage, local and lon distance. 23 Partridge. Phone 7076W DAY, H. F.—Covered motor vans, fire-proof storage. Reasonable rates. 480 Maitland. Phone 2887.

DEVINE & YOTT-Local and long dis tance. Phone 2993W or 614J. FOWLER'S truck service, baggage, fur niture, local, long distance. Tel. 3280 REEMAN & WHITING-Auto truck ing, large van, local and long distance 1036 Florence. Phone 6038. JOYES & EGGETT—Trunk service, local and long distance moving a specialty. Tel. 7743. LANGDON & RUMBALL—Draying and moving, local and long distance. 2-tou truck. 350 Burwell St. Tel. 3019J.

LONDON CARTAGE—For unloading cars, safes and machinery. 306 Grey St. Office Tel. 204, res. 2089W. McKINNON, local and long distance trucking. 857 Queen's Ave. Tel. 4899W PICKLING BROS.—All kinds of truck-ing, local and long distance. 58 Jacqueline St. Tel. 2840. ROBYN'S Motor Van—Local, long distance. 54 Palace. Tel. 6976.

WALTERS, 72 Maitland St .- Local and long distance moving and trucking. Phone 6497. MONUMENTS

ARTISTIC Cemetery Memorials, London Marble and Granite Co., 493 Rich-mond. Phone 3569W.; res. 2816. SMYTH MONUMENT WORKS, Wellington St. Phone 1835W. Est. 1852. Over 70 years of service.

RADIO YOU NEED not experiment with untried Radio parts unless you want to. Let us demonstrate the Radiolec Junior, \$75.00, or Radiolec Senior, \$140.00. Just call 7330J, the Radio Lab., 141 Wellington St., London.

ASPHALT shingles, Oriental designs, red or green. Brick & Supply Co., 609 William. Frome 1244. ASTERS—Vick's choice double, mixed, the best obtainable, 50c a hundred; perennial plants, \$1 a dozen, also annual plants, 15c a dozen, Richard Trowhill, 335 Victoria St. Phone 7813. BONSER'S Redemixt Malt Syrup, new hops, caps, etc., wholesale and retail, 3551/2 Clarence.

BRICK! BRICK!

Special ranges of rug brick are now on sale at reduced prices. These brick can be seen at our siding here in London. For further particulars see the representative of the Milton Pressed brick Co., Room & Coote Block, Market Lane.

BRICK! BRICK! Thousands used, white clean brick, \$12 M. London Wrecking Co., 501 Bathurst St. Phone 6640W. BUTCHER'S large refrigerator and 35-ib. Dayton computing scales. C. H. Porter, 110 Dungas St. CONFECTIONERY, cigars and tobacco stationery, school supplies, magazines and papers, games and toys, at Ron-ertson's Cigar Store, 519 Richmond St.

DIAMOND in engraved white gold ring, \$50.00. Ross McKay, The Jeweler East London. DINING-ROOM suites, davenos, roll-to desks, china cabinets and other high-class furniture. May & Kaiph, cor. kldout and Dundas, auctioneers and furniture dealers.

ELECTRIC fans, computing scale, oak bedroom suite, divanette, diningroom suites, all nearly new. 34 Carling St. ELECTRIC FAN, Westinghouse, 10-inch, oscillating. Apply Bert Thomas, De Luxe Cafe. FRESH CAUGHT FISH

Arriving daily. Phone your order. We deliver to all parts of the city.

ONN'S UP-TO-DATE MARKET. Phone 7/20-1296. 143 King St. GET OUR PRICES on electric wiring, satisfaction guaranteed, estimates free Bowley Electric Co., Home of Quality Fixtures, 306 Dundas St., London, Phone 2203J. GLASSES for far and near. \$4. Examination free. Let F. Steele examine your eyes. 210 Dundas St., and at

HAND-POWER washing machine, nearhiermond or phone 6293W. HOUSEHOLD FURNITURE for sale.

before paying the high prices for fur-niture which are demanded in the downtown stores, call at Syd. Jack-son's, 501 kitchmond St., or 768 Dun-das St., and see what we have to offer. We probably have the very rug, table, dresser or suite you need at a price which while mean dollars in your pocket. See our refrigerators and reed chairs. Syd. Jackson, auctioneer and sales agent. Phone 7460. HOUSE moving trucks, set of four cheap. Apply Box 53, Advertiser. KLEENO Kloths, Kleeno Waste,"

superior quality wiping cloths and waste; a grade for every use. W. Len & Co. Fnone 2792, nights, 5422W. LUMBER! LUMBER! Carloads, new wrecking Co., 501 Bathurst St. Phone NEW and up-to-date clothing and hous furnishings sold on credit. J. Hount, 366 Rectory St. Tel. 3595W.

NEW MEDICAL, used, theological, classical and miscellaneous books, cornet, indian renes. Hamilton's, 210 King St. OFFICE furniture and equipment; 2 invoice desks, 2 small tables, filing cabinet, stools, work tables, cupooards, chairs, kemington typewriter, sate, snipping desks, commercial trunks, sheiving, lumber, glass partitions, railings etc. Open from 2 to 4 p.m., or

ONE express truck body, can be fitted to any 1½ or 2-ton truck; dimensions 9x5 it. inside. Richards-Wilcox Canadian Co., Ltd., Chelsea Green, city. OVAL frames for portraits and photos. Anderson's Art Store, 466 Dunuas St. Phone 2790J.

PROTECTOGRAPH check writer, in first-class condition, for sale. Ford Motor Co. of Canada, Ltd., Waterloo PRINTING-Let Sam Charlton do it. 123 King St. Tel. 984J.

THREE-BURNER gas plate, round dining table, mahogany chiffonier, at 351 kidout St. TYPEWRITERS — Underwoods, Remingtons, Monarch, Smith Fremier, Oliver, Empire, L. C. Smith, prices ranging from \$25 up. All widths of roller. Cash or terms. United Typewriter Co., 145 Carling St. TYPEWRITER supplies, repairs. E. O. Graves, 110 Dundas St.

WOOD, mixed, for sale, \$4.50 per single cord or \$4 per load. Apply 439 Otta-way Ave. Phone 3566J. WANTED TO PURCHASE ARTIFICIAL pait for black bass fishing. Please tell me what you have and what price you want. Address Box 52,

WANTED to purchase in South London, good, modern brick house. Phone 368 or call at 220 Dundas St.

SWAP ADS WAP ADS
EYSHRDLUU%
ED, brass, good condition; wish to
exchange for hammock. Box 49, Advertiser. SWAP ADS OVERCOAT, man's, good condition, size 38; will swap for a good watch. Box 37, Advertiser.

PERFECTION coal oil heater, good condition, splendid for summer cottage or camp; what will you swap me for this good heater? Box 42, Advertiser. SHOES, pair of brown oxfords, size 8½; will swap for a foxterrier pup. Box 41. Advertiser.

FINANCIAL

F. C. McALISTER, barrister (with Gibbons, Harper & Braden), mortgage loans. Imperial Bank. INSURANCE funds, farm or city. Ed-ward Towe & Co., agents, London. MONEY TO LOAN on city property Apply Donald D. Lethbridge. Phone 4902.

SCANDRETT, T. W.—Solicitor, private and trust money to loan; lowest rates 98 Dundas St. Phone 354. WE INSURE you against credit losses.
United Creditors' Association, 207
Royal Bank Bldg.

YOU'RE GONNA)

BE A SCAB

HEY?

BRICKLAYER

KEEPING UP WITH THE JONESES

SURE, WHY

SHOULDN'T I

MAKE MY 20 A DAY I DON'T

BELONG TO THE UNION

AUTOMOBILES

FORDS—Buy good used Fords from Middlesex Motors, Limited, London's Ford Dealer, in whom you can have confidence. Cars are repaired and re-painted; any model. Cash or terms. ONDON SIX Touring, run 4,500 miles for quick sale. Dr. N. F. 40 Wharncliffe Rd. north

MAXWELL, good, 1922 model, run 10 months, can be seen after 6 o'clock tonight and Monday night. 30 Wellington kd. Phone 3845. WILL YOU WALK or ride? Chevrolet Touring, \$125. London Auto Wreckers, 264 Horton St. Phone 3510J. McLAUGHLIN D 44 roadster, 1 Hup-mobile, model N; 1 McLaughlin D 55, 1 McLaughlin E 49, 1 Ford, 1914, These cars are the best buy in the city. Come and see them. 122 Ful-larton St. Phone 2929J.

McLAUGHLIN, 1 Hupmobile, 3 Fords, cheap; repairs on all makes of cars. Middaugh & Lott, Canadian Garage Phone 5998W. 1922 CHALMERS Touring car, in first-class condition; seized for adjustment on a note. Apply 465 Maitland. Phone 2758.

AUTO REPAIRING. AUTO repairing, tops re-covered, work guaranteed. Frith. Alexander Garage, 622 Elias St. Phone 2628J. AUTO tops and body trimmings, slip covers. Mose Wilson & Son, 337 Talbot St. Tel. 5320W.

DON'T let your car face this season without an overhaul Expert work

without an overhaul. Expert worldone by P. Fuller, 19 King St. (real Ward's Cigar Factory). Tel. 3947W HOW IS YOUR CAR? How is foundary if on the sick list, let us put her on the ready for duty list. Salmond Bros., 576 York St. Tel. 6998J. SIMONIZ Station and Auto Laundry, 484 Talbot St. Phone 7645F. Cars washed and polished, upholstery, rugs, carpets and glass cleaned.

SUPER SERVICE FORD OVERLAND WILLYS-KNIGHT RELIANCE GARAGE, LIMITED. 291-299 DUNDAS ST.

PHONE 6400. TAXI SERVICE. ADVANCE Taxi. Phone 3911, under new management BLUE BONNET Taxi. Tel. 6262. Bag-gage transfer. We never sleep.

DAVIS Taxi Service—Heated sedans. Night service, 739 Richmond, Tel. 7670. MARLEY-HEXTER-Phone 2859. Re-MARLEY Taxi-Reliable drivers and cars at reasonable rates. Phone 2823.

MUSICAL INSTRUCTION ANTHISTLE, GWENDOLYN-Concert artist, teacher of reading and dra-matic art. Studio, Woodmen Bldg. 476 Richmond St. Phone 698W. BARRON, W. C., pianist, composer, teacher. 23 Alma St. COSMOPOLITE violins, violas. 'cellos, positively excel world's best. Re-pairer, remodeler and maker. 165 Albert St., London. Tel. 4959. RESSWELL, JAMES - Violin, band

GRAY Music Studios—Imperial Bank Bldg. Banjo, ukulele, guitar, violin, singing, piano instruction. Tel. 5351W. INSTRUCTION on mandolin, guitar, tenor banjo, and kindred instruments. T. G. Shuter, Musical Art, 556 Dundas. JRENE FOSTER—Piano, Institute Musical Art. Term closes July 15.

snipping desks, commercial trunks, sheiving, lumber, glass partitions, railings, etc. Open from 2 to 2 p.m., or phone 491. Standard Mackintosh Co., Ltd., 195 King St.

POPULAR RAGTIME AND

JAZZ PIANO-PLAYING.

Guaranteed in 3 to 6 months. No scales or exercises. Popular songs taught immediately. Beginners or advanced management of the commendation of the commendat stration, Marks-Winn School of Popula Music, Ltd., 1691/2 Dundas St. Phone 6244 MISS TOPLEY THOMAS Lecture, recitals, concert engagements.
School of Dramatic Art.

ENTERTAINMENTS BRUNSWICK TRIO — "The Harmony Boys." Strongest garden party attraction money can buy. Canada's greatest singes and tentertainers. Variety, new songs, music comedy, costumes, piano, banjo and violin specialties. "Jock" Ballantyne, comedian. Book now for July and August dates, Anywhere, any time. P. R. Spence, where, any time. P. R. Spence, manager, London. Phone 2259J. . T. GILL-Theatrical comedian at liberty. Write 571 Adelaide St. LONDONIAN Mixed Quartet, laughs, melody, quality, featuring Gordon L. Knapp, comedian. Write or wire 87 Wharncliffe Rd. S.

HISS ANDERSON, 356 Dundas St., is invited to call at the office of The Advertiser before June 28 and receive a pair of tickets for Loew's Theatre for use any day except Saturday. TEER, GEORGE A.-Entertainer. 94

ENETIAN Orchestra plays music as it should be played. Book now. P. Marshall, Manager. Tel. 4156J. CHIROPRACTIC

NDERSON & FONGER, DRS., King St., corner Talbot. Hours 10-12, 2-5, 7-9. Tel. 7186J. Specialists in chronic disorders. W. MACFIE, D.C.N.D .- Specializing in drugless and non-surgical practice Dominion Savings Building. Phones 4710 and 5710.

HIVERTON. DR. Maurice L., D.C. D.M.T., 169½ Dundas (over Peters)— Hours, 2-5, 7-8. Appointment phone 4206. Residence phone 3409J. HAMMOND, A. S., D.C.—539 Dundas St. Electrical specialist. Tel. 7716. UDD, C. R., D.C., Ph.C., 114½ Dundas St. (over Mitchell's Drug Store). Hours 10-12, 2-5, 6-8. Tel. 5903J. NATTRASS, DR. MAUD—Chiropractic and osteopathy. 898 Dundas. Tel 5991W.

WALSH, DR. H. E., D.C., D.A.S.—Chi-ropractic physician, Specialist in nerv-ous diseases, modern electrical equip-ment. Dundas cor. Colborne. Tel. 5245J. ACCOUNTANTS

BENSON, WM. C., C.A.—Resident part-ner, Oscar Hudson & Co., chartered accountants. Cost systems. 213 Dominion Savings Bldg. Tel. 1537J-6346. O'BRIEN, W. J., commercial specialist, public accountant and auditor. Cost systems, financial statements, income tax returns. 361½ Richmond St.

ALL I'VE

GOTTA SAY

A BRAVE

Guy!

13 - YOU'RE

BUSINESS CARDS

AUCTIONEER and Valuator—Fred Genereaux, 91 Adelaide St. Phone 3322J CEMENT mixed and man for hire, by day or week. Phone 5385W. CITY chimney sweep, yards and cellars cleaned, whitewashing. Phone 1883J. W. Berry & Son.

CITY SIGNS and Show Cards, 123 King DON'T throw your good old shoes away.
Have them repaired and be easy on
your feet. We use the best leather
Work guaranteed. London Art Shoe
Repair, 87 Dundas St. Phone 4851. ELECTRIC WIRING at special prices. See us first. Leff Electric Co., 316 Grey St. Phone. FULL LINE of feather pillows. Mat tresses renovated. Phone 997 Hunt & Sons, 503 Richmond St.

GET YOUR electrical work done now by Fred Mason. Tel. 3210. MacLEAN & HARRIS — Bookkeeping public stenography, collections. 207 Royal Bank. Tel. 776J MARINELLO System for faces, scalp. Chiropody. Removal of superfluous hair permanently. Miss Beattle, Tal-bot and Fullarton. Phone 3027W. SEWING Machines, baby buggies re paired. Jackson, 239 Wellington St Phone 3365W.

SIGNS and show cards. Star Signs, 20' Dundas (over Gammage). Tel. 7581 SLATE Roofing—Our specialty is slate blackboards. J. Whittaker, 551 King UPHOLSTERING - Finest materials

expert workmanship. R. D. Pugh, 8 Wharncliffe South. Tel. 3654. WARREN BROS., machinists, welders formerly 314 Talbot. Hamilton Rd. near Rectory. Tel. 3075J. BUILDERS AND CONTRACTORS BAER—Carpentry of all kinds, good work, prices right. 218 Hamilton Rd. Phone 4254W. JOE BERE, building contractor, esti-mates given. 319 Wharncliffe N. Phone 4320W.

MOULD, ARTHUR—Roofing contractor expert repairs. Phone 7891W. MURRAY, GEO. — General contracto and builder; jobbing estimates fur nished. 118 Sydenham St. Tel. 4968F NOXELL, 200 St. Julien St., can build a 5-room bungalow, \$2,200; 6 \$2,450, red brick. Tel. 7886J. SEWER contractor-Work done, esti-mates given. F. Christie, 411 Bathurst

WEEKS, A.—Builder, contractor, job bing a specialty. 558 Colborne St. PAINTERS AND PAPERHANGERS. BEECH, F.C.—Painter, paperhanger; specialty, graining; wallpaper dealer; free estimates. Tel. 6889M. VAUGHAN, 499 Adelaide St.—Painting paperhanging and house decorating Tel. 5064W. PLUMBING AND HEATING.

LEN & POPE will give you satisfaction and service in plumbing. 155 Chesley Ave. Tels. 2293W. and 7839M. A. RAWN, 400 Lyle St., Tel. 5866F Plumbing and repair work. CHAS WILLIAMS, the man with the repair shop on wheels. Phone 3277J FURNACES, eavestroughing, tinsmithing. Regal stove and furnace repair 527 Hill St. Phone 1864J. PLUMBING and repairing, soft water motor experts. H. R. Dixon. Phone 1747W.

PLUMBING and repairs. W. O. I wood, 69 Becher St. Phone 4348W. 7. WELCH, plumber and steamfitter 573 Central Ave. Tel. 7211W. PRINTING. THE HOLLINS PRESS for fine printing and stationery. 761 Dundas St. Phone 7812W.

TAILORING AND REPAIRING. DOLLAR Saved, a Dollar Earned Send it to Greenwood's. Get my sum-mer prices on suits, dry cleaned, pressed and repaired. Call 7311W. 207 Dundas St. ARMOUR, J.—Suits made to measure. Prices reasonable. 669 Dundas. Tel. 2379W.

DOES your hat need cleaning? Saddy only practical hatter in London. 6: Dundas. FOR THE difficult repairs see Bert Ray, the trained tailor, 201 Welling-ton St. Phone 7086J. LADIES! Have your clothes made by an expert ladies' tailor and dress-maker. Wilner, 229 Hamilton Rd. Tel. 5461W.

LIGHTED Tailoring and Laundry-Suits cleaned and pressed. 347 Clarence St. Tel. 705J. SNELL, Merchant Tailor, 129 Bruce St. Phone 4553. Ladies and gentlemen's. Order your fall suit now; 10 per cent reduction.

SUITS cleaned, pressed and repaired. Tailoring to measure. Customers' own material made up. R. Tatham, corner Lorne and Elizabeth St. WHILE you wear your palm beach suit let us clean your other ones. Williams' Tailoring, 428 Clarence St. Tel. 5013W.

DENTAL CARDS BLAIR, DR. JOHN F .- Office moved to 241 Queen's Ave. Phone 1400. FRASER, DR. A. G.—Dentist, practice limited to X-Ray and extraction. 238 Queen's Ave. Tel. 709. St., over Taylor's Drug Store. JARVIS, DR. — Extraction, painless, dental X-ray. Evenings, 7 to 8, by appointment. 213 Dundas. MOORE, DR. S. A.—Orthodontist, 241
Queen's. Practice limited to straightening teeth. Dewey graduate, N.Y. ROSS, DR. J. V.—Cor. Dundas and Richmond, over G.T.R. office, Tel. 374. SYKES, DR. R. H., 260 Queen's Ave. Phone 240, evenings, 7-8. FAYLOR, DR. H. D .- 532 Dundas St. THOMAS, DR. ROSS—Specialist pyor rhea and dental X-ray. 381 Queen's WILKEY, DR. W J.—169 Wortley Rd. Tel. 6175. Evening appointments. OSTEOPATHY

CHIROPODY

I CAN'T HELP IT IF

THERE'S A STRIKE

I'VE GOT A WIFE

TO SUPPORT. I'M

GOIN' TO WORK!

BEATTIE, Miss-Graduate chiropodist Talbot and Fullarton. Tel. 3027W. GREY BEAUTY SHOP—Graduate chiropodist, 221½ Dundas. Tel. 2632W.  WANT AD TIPS

## How To Rent or Sell a "Sticker"

A very old business principle, practiced by successful businessmen since trade began, is, "When you fail to find a customer, modify your terms." Make a different proposition. Perhaps the new offer will find a buyer where the old one

This is a good plan to bear in mind when you get ready to advertise for rent or sale a "difficult" piece of property. Merchants refer to articles which just refuse to move as "stickers." Sometimes in a house a parallel condition exists -the owner has a "sticker" on his hands. The location of the house, or some other feature, makes it undesirable to nearly everyone. Weeks pass, and it remains unrented, unsold

If you face a dilemma like this, consider Want Ads used by other owners equally perplexed. Here are several samples:

"For Rent-5 roomed house, modern except heat, at 6446 Downing street. Free Rent for first three months, if you will lease for year; very reasonable terms."

"Free Rent for six months of my 7 roomed brick house at 36 Pine street, for tenant who will decorate and make Easiest Possible Terms for a permanent tenant of my

320 acre farm at Flagler. No rent first year, if you will break 50 acres new ground, and put fences in repair." "No payment down, like-rent monthly payments, takes my dwelling-house on Girard street. 5 rooms, modern;

three lots." "I will take flivver for first payment on my 4-roomed house, nicely painted, sleeping porch, water, lights, at 244 Rhodes. Balance like rent.

When you have a hard time to rent or sell a house, insert a Want Ad in which you make terms very much easier than most owners. Free rent for a short period may turn the trick, or no initial payment. Offer to accept services, a flivver perhaps, in lieu of rent or first payment. One of these plans should win success.

(All Rights Reserved.)

MEDICAL CARDS

BANGHART, DR. — Women's diseases surgery. Dundas-Maitland. Tel. 3500 BICE, DR. E.—241 Queen's Ave. spe-cialist, surgical diseases of genito-urinary tract and rectum. Phone 1400. 'AMERON, DR. D. A.—Dundas and Waterloo; diseases of women and stomach, Hours, 11-12, 2-4, 7-8. Tel. 1786 or 1722.

DUFFY, DR. J. LEONARD—200 Centra Ave. Hours, 11-12, 2-4, 6-8. Tel. 3878 HOLMES, DR. L. S .- Clinic Bldg., 241 Queen's Ave., specialist, skin and genito-urinary diseases, X-ray, and all forms of electric treatments. HUFFMAN, DR. J. L.—746 Waterloo corner Oxford. Phone 5822. INGHAM, DR. G.—Specialist, eye, ear, nose and throat. 248 Queen's Ave. Tel. 3330W.

KARN, DR., 438 Clarence St. -- Specialist genito-urinary and rectal diseases. REASON, DR. CLIFFORD, 538 Dundas St. Nervous diseases, surgery. Tel. 265 SCHRAM, DR. JOHN S.—Corner Kent and Talbot. Specialist midwifery, dis-eases women and children. CHRAM, DR. NORMAN F.—Cor. Dun-das and Wharncliffe Rd. Phone 2336 STEVENSON, DR. W. J.-389 Dundas Specialty, diseases women, surgery Dr. H. A. Stevenson, X-rays.

WEENEY, DR. P. J.-Women's diseases, surgery. 720 Dundas. Tel. 7074 WISMER, DR. H. S.—Specialist X-rays. 253 Queen's Ave. Tel. 114.

ARCHITECTS & SURVEYORS BRIDGMAN, L. G.—Architect. Phon 2949. Bank of Commerce Building. FARNCOMB, F. W.—Civil engineer, surveyor. 307 Dom. Savings. Tel. 552. McBRIDE, H. C.—Architect, M. Bank Building. Phone 262W. MOORE & CO., JOHN M.—Architects and engineers. 489 Richmond St. MURRAY, WILLIAM H.-Architect Dom. Savings Bldg. Phone 1557W PAVEY, W. STUART—Registered architect. Standard Bank Bldg. Tel. 7315 WATT & BLACKWELL—Architects, London and Toronto.

VETERINARY SURGEONS BLACKALL, DR. J. E.—Office, 4475 Talbot St. Phone 4804 V. Res. 6089F HOSKIN, DR. K. L.—Dogs a specialty. Board and hospital, 370 Hale St. Tel. WILSON, W. J.—Veterinary; horse and dog hospital, 84 King, Tel. 788. OSTEOPATHY

BARKLIE, DR.—Osteopath and Chiro-practor, 226 Central Ave. Phone 2565. Hours: 1-9. Electrical treatments; 17 years successful practice. London. BEST, DR. R. C. — Osteopathic and Chiropractic physician, nervous and chronic diseases. 191 Wharncliffe Rd. S. Hours, 9-11, 2-5, 6-8. Phone 3328. SATON, DR. H. V.—Osteopath, 171 Kent St., graduate 1900, specialist chronic and nervous diseases. Tel. 1573.

INSURANCE ABBOTT Assurance Agencies — Best English and Canadian companies rep-resented. 201 Dominion Savings Bldg. GUNN, G. M. & SON, Limited (George C. Gunn., Allan M. McLean-Fire, life, accident, automobile. REELY, R., 795 York St., Tel. 3893. All kinds of insurance. See me before you decide. SMITH, EDWIN-Fire and casualty in surance, 207 Dundas St. (over Gammage, florist). Tel. 90. WILSON, S.—Sick, accident, hold-up, robbery, fire and automobile imsur-

ance, money to loan, mortgages, rents collected, 216 Richmond St. Tel. 2103W OSTEOPATHIC PHYSICIANS

DETWILER, E. S., D.O., 444 Waterloo. Phone 3373. Hours, 11-12, 2-4, 7-9. Will be in New York at Osteopathic Convention, June 23 to July 9. ARKINS, Drs. Marie H., Rebecca, St George Apts., Weilington. Hours: 10-12, 2-5. Tel. 1560. SHAY, WALTER G., D.O., 302 Royal Bank Bldg. Hours: 10-12 and 2-5 p.m. Tel. 2301W; res. 2573W.

FOR SALE \$7.50 Take-Apart Reels

GURD'S, 185 Dundas St. DAVENO SALE

Now \$4.95

coverings; also in tapestry and velour coverings. Prices from \$25.00 to \$85.00. Collett Furniture Co. 95 - 97 King St.

Good assortment in fumed oak with brown or black Bradley leather

FOR YOUR SPRING WEARING APPAREL call at L. Wolf's Ladies' Wear. We will extend you credit. 372 DUNDAS STREET Next to Cooper's Austion Rooms

Phone 6112W.

Notice to Contractors Tenders sealed and indorsed, "Tender for School Building," addressed to the undersigned, will be received up to 6 o'clockk on Tuesday, June 26th, 1923, for the construction of a school build-Plans and specifications may be seen at my home, near Ingersoll, after Monday, June 18th. Lowest or any tender not necessarily accepted. W. W. NANCEKIVELL.

S. S. No. 4. North Oxford. 79n THE LONDON ADVERTISER CLASSIFIED ADS. Phone 3670.

Standardized and Indexed for Quick Reference. THE LONDON ADVERTISER reserves the right to classify properly all advertisements submitted for publi-Not responsible for errors in advertisements following date of first publication Ads. not cancelled after 10 p.m. Ads for morning paper must be in

by 10 p.m.

Ads. for evening paper by 1 p.m. noon.

All advertisements for Saturday's papers must be in our hands by 10 p.m.

Friday previous, to enable them to appear under their correct classification. Otherwise they must appear under the classification "Too Late to Classify."

CLASSIFIED RATES. CLASSIFIED RATES.

33 1-3 per cent reduction on charged ads. paid within 10 days, as follows: Minimum charge, 15 words.

Charge.

Cash.

1 day.

2c per word
6 days.

15c 10c
1 month.

60c 40c
White space display. or with 6-point caps, 12c per count line cash, 18c charge, Special headings, 35c.
When Advertiser Box is required allow 3 words. A charge of 10c for mailing is also added
Marriages, Births and Deaths—One insertion, \$1.50; two insertions, \$2.25.

Memoriam Notices—18c per count line
(10 lines the minimum). (10 lines the minimum).

Cards of Thanks—\$1.50 per insertion.

Engagement Notices on Women's Page
—75c one insertion, \$1 two insertions.

These notices must be signed by the sender, and will not be taken over tele-

DISPLAY ADVERTISING,

33 1-3 per cent reduction is paid within tion.
The London Advertiser will not insert a "make good" more than one incorrect insertion of an advertisement ordered more than one time.

THE LONDON ADVERTISER.
Phone 3670. Want Ad. Department. BY POP NOMAND





Sort and Sweet.