

LARGEST MAKERS IN THE WORLD

Tin Foil—all descriptions

Tea Lead—all gauges and sizes

Metal Bottle Capsules—any size,
color or stamping

Collapsible Tubes—plain or colored

ALL BRITISH MADE

Send specification of your needs or samples of what you now use—stating QUANTITIES
—We will give you BEST QUALITY—BEST DELIVERY—BEST PRICES.

BETTS & COMPANY, LIMITED

Chief Office:—1 Wharf Road

LONDON N., ENGLAND



Accumulative profits

are more important than the profit on an individual sale.

Accumulative profits are obtainable only by selling your customer goods of undoubted superiority. The reputation for quality built up by the Malcolm Lines of Condensed Milk and Coffee is everywhere producing growing sales and increased profits for dealers.

You can safely recommend the Malcolm Line to every customer.



Send in your order to-day. We deliver in 5-case lots to any point in Ontario, Quebec and Maritime Provinces, pre-paying freight up to 50c per 100 lbs. Note our prices:

St. George Brand Coffee, 2 doz. in case...\$4 80
St. George Evaporated Milk, 4 doz. in case 3 60
Banner Condensed Milk, 4 doz. in case... 5 25
Princess Condensed Milk, 4 doz. in case... 4 50

The Malcolm Condensing Co., Limited, St. George, Ont.