

the whole Cobalt camp; now 'steen cents, bound to go up to a price we dare not name." The "price" never went up, and the holes are no further down, for the owners were satisfied with what the public gave them, believing true all that the owners had claimed in their advertisements.

This is why really valuable stocks are now so low. The public spent the money—getting nothing in return—which could now be placed to an advantage which may never again be offered. I know mines whose stocks would be good investments at three times the price at which they can be bought for to-day—not one or two, but many of them, for they have the value and inside of a very few months will prove it.

There are brokers who will make doubly sure that what they offer is good; there are also *other* brokers—dealers in "gilded bricks"—but "that's another story."

My desire is to tell you of "The Real Cobalt"; to hunt out the facts which, however fabulous they may seem, will yet be facts, for I shall verify every story, and tell you of properties which I have found to be safe to recommend.

I might give you whole pages of big rock words telling you of the Laurentian formation, the Keewatins, the Diabase, the Conglomerite and—but then, as it would in the end, all be to you a conglomeration of words, you would know no more about the matter than you did before—would know no more about it than the geologists themselves, whose knowledge of this district seems to have begun and ended with the names of the rocks. This may be *hard* on the geologists, but I'm telling you the "Real." I asked a successful prospector: "What is the difference between a geologist and the man who finds silver?"

"Vast. The geologist looks for it where it *ought* to be; we look for it till we find it."

It wasn't a geologist but a blacksmith who discovered the silver in Cobalt. Many stories are told of how Larose, the Hull blacksmith, found that which has made so many millionaires and which is to make so many more millionaires.

One of these stories has it that Larose threw his hammer at

a passing
Subsequ
wouldn't
Reynard.

I've r
One mar
with som
discovere
\$200, bu
—but he