

Frozen Shellfish: Sea Scallops - IQF, Blocks; Lobster Meat - Blocks; Snow Crab Clusters - IQF; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks

PURCHASE FROM? Iceland, Mexico, Norway, Thailand, U.S.

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Dallas, Texas

COMMENTS?

"I doubt if I would deal with anyone requiring more than 2000 lb. minimum. I would require liability insurance and also I would require the option to turn down or refuse delivery if it did not meet my quality specs. I'm sure most processors know this but want to stress good quality.!"

SYSCO - METRO FOOD SERVICES
WHOLESALE/DISTRIBUTOR
15089 Marietta Boulevard NW
Atlanta, Georgia 30318

PHONE: 404-355-1000
CONTACT: Alan Goodman

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5% Cello, 10# Layer Pack; Flounder - IQF; Haddock - 5# Cello; Ocean Catfish - 5# Cello; Ocean Perch - 5# Cello; Pollock (breaded) - IQF; Salmon (steaks) - 10# Layer Pack; Trout - 10# Layer Pack; Sole - IQF; Turbot - IQF

Frozen Shellfish: Sea Scallops - IQF, Blocks; Lobster Meat (slipper tail meat) - Blocks; Snow Crab Clusters - IQF; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - 30# Cases

PURCHASE FROM? Canada

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Atlanta, Georgia

COMMENTS?

"Price is obviously a factor, as are other guidelines. All must be considered. Just tell them we buy all product in Canada - they'll be happy about that. Contact me (Alan Goodman) direct."

T.G.I. FRIDAY'S, INC.
CHAIN RESTAURANT OPERATOR
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KEY CONTACT: Bill McCurdy