

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 619-ATLANTA

005-COMM. & INFORM. EQP. & SERV
UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 IMPLEMENT CDN PARTICIPATION IN COMDEX SPRING '87.

ON-SITE SALES \$143,000, 12 MONTHS PROJECTED
SALES \$51.7 MILLION.

QUARTER: 2 A. ORGANIZE PARTICIPATION IN SATELLITE TELEVISION
TECHNOLOGY INTERNATIONAL.
B. ORGANIZE PARTICIPATION IN LAND MOBILE EXPO.

A. ANTICIPATED 12 MO. SALES FOR STTI ARE \$1.05
MILLION.
B. 170 SERIOUS ENQUIRIES AND \$850,000 ANTICIPATED
12 MO. SALES.

QUARTER: 3 -----

QUARTER: 4 -----