

414 - BRUSSELS

BELGIUM

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

PLANNED IMPACT VISIT TO ANTWERP POSTPONED TO
SEPTEMBER.
FIRST ISSUE 'CONTACT CANADA' PUBLISHED.

PANELIST BBL (BNAK) SEMINAR.
ORGANIZED ALBERTA INVESTMENT SEMINAR.

QUARTER : 2

KREDIETBANK DELEGATION TO ALBERTA/BC (JULY/
AUGUST) ANTWERP "CONTACT CANADA" TO TAKE PLACE
OCT. 14.

PUBLICITY ORGANIZED AND SEMINAR PLANNED FOR
MARCH 1988.

QUARTER : 3

IMPACT VISIT "CONTACT CANADA" ANTWERP OCT 14
PARTICIPATION INVESTMENT SEMINARS (ROYAL BANK,
OFFICE BELGE DU COMMERCE EXTERIEUR(OBCE));
(03)ROUND TABLE INVESTMENT LUNCHEONS (RWD
VISIT,EDC VISIT) WITH SELECTED LEADING BELGIAN
BUSINESS PEOPLE.

FED/PROV/PRIV SECTOR INTERESTED REPRESENTED EN-
DORSED EXERCISE BASE ON POTENTIAL INVESTORS &
VALUABLE BUSINESS CONTACTS; (12)FOLLOW-UP INVEST-
MENT OPPORTUNITIES; (13)IDENTIFIED MAJOR INVEST-
MENT PROSPECTS.

QUARTER : 4

IMPACT VISIT "CONTACT CANADA" LIEGE - MARCH 29.
"ALBERTA INVESTMENT ROUND TABLE" AT KREDIETBANK.
CORPORATE CONTACT ACTIVITY.

FEDERAL/PROVINCIAL/PRIVATE PARTICIPATION OVER
150 GUESTS. EXCELLENT OPPORTUNITIES IDENTIFIED.
(2) SELECTION OF SENIOR BUSINESSMEN. AT LEAST 3
SERIOUS PROSPECTS
(3) FOLLOWING 2 MAJOR FILES.