

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Wellington

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
		%	%	%	%		
A. Servicing Export Enquiries	from Canada	16.0	0.0	37.3	0.0	1.44	296 (Enquires)
	from Territory	9.5	0.0	20.7	0.0	0.81	237 (Enquires)
B. Export Promotion Projects and Events		10.0	0.0	6.7	0.0	0.40	10 (Projects/Events)
C. Other Trade Development Activities		12.5	0.0	0.0	0.0	0.25	
D. Promotional Projects		25.0	0.0	23.0	0.0	1.19	8 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	0.5	0.0	0.0	0.0	0.01	2 (Enquiries)
	from Territory	1.0	0.0	0.0	0.0	0.02	6 (Enquiries)
F. Service to Government	External Affairs	8.0	0.0	2.7	0.0	0.24	8 (Reports)
	OGDs,Provinces,ETC	0.5	0.0	4.0	0.0	0.13	4 (Contacts)
G. Administration	Program Management	15.0	0.0	0.0	0.0	0.30	
	Leave,Professional Dev.	0.5	0.0	5.7	0.0	0.18	
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Total TID Program		98.5	0.0	100.1	0.0	4.97	
H. Other Programs		1.5	0.0	0.0	0.0	0.03	

Canadian Business Visitors: 44
Local Business Visitors: 94

Trade Officers: 5
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS