

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 2ND QUARTER OF 1986 (862)

Summary for POST: Sao Paulo

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	15.0	0.0	22.8	0.0	1.21	222 (Enquires)
from Territory	7.5	0.0	19.8	0.0	0.94	187 (Enquires)
B. Export Promotion Projects and Events	42.5	0.0	9.5	0.0	1.23	8 (Projects/Events)
C. Other Trade Development Activities	5.0	0.0	9.3	0.0	0.47	
D. Promotional Projects	15.0	0.0	28.8	0.0	1.45	7 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
from Territory	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
F. Service to Government						
External Affairs	2.5	0.0	3.3	0.0	0.18	8 (Reports)
OGDs, Provinces, ETC	0.0	0.0	2.5	0.0	0.10	6 (Contacts)
G. Administration						
Program Management	10.0	0.0	0.0	0.0	0.20	
Leave, Professional Dev.	2.5	0.0	4.3	0.0	0.22	
Total TID Program	100.0	0.0	100.3	0.0	6.00	
H. Other Programs	0.0	0.0	0.0	0.0	0.00	

Trade Officers: 6

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS