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September 6, 1911



The Connecting Link Between Trapper and YOU

and YOU, Here we manufacture the famour PAQUET FURS, which are recognized as the Standard of Quality from Halifax to Vancouver-

And when we say "manufacture," we mean just that We do not buy the skins, ready dressed and dyed, and make them up at an enormous expense which YOU must help to pay. If we did, we'd have nothing unusual to talk about. We buy the skins in the raw, dress them and dye them ourselves, and then make them up in our own workrooms. This is the ONLY Fur Factory in AMERICA where every process, from the dressing of the raw skins to the finishing of the Fur Piece or Garment, is in operation under the one roof

We employ only the most modern processes of dyeing and finishing. Every member of our vast army of workers is an expert in his line.

Examine Them FREE

You don't need to send one cent in advance. Choose your Furs from our 80 page Fur Catalogue and we will send them PREPAID for Free Examination to any Express Office in Canada. Pay the Express Agent our Catalogue Price and they are yours.

to them a life study. It stands to reason that with all our advantages we should turn out the very best Furs on the Canadian market, doesn't it?

And that we do is testified to by thousands of Canadians who have spent, up to date, more than EIGHT MILLION DOLLARS FOR PAQUET FURS. Quite a tidy little

And, what's more, every one of these purchasers is a satisfied customer.

In the past PAQUET FURS have been sold through the leading Fur Stores of Canada. The demand has now reached a point where more adequate distributing facilities are an absolute necessity. For this reason, we have decided upon this new policy of selling direct to YOU at wholesale prices. This will enable us to keep our immense Fur Factory running at full capacity all the year round. It will also enable YOU to buy your Furs at the lowest prices ever known in Canada.





The Set Illustrated

No. 6145—Lady's "Olympia" Stole in Black Russina Lynx, (perfect imitation of genuine Lynx), lined with plain Satin.

Special \$12.50

No. 2102—Lady's "Teddy" Muff to match, Black Russina Lynx, Satin lined. Special \$12.50

BILL AND DAN MEET

"One spring morning early in the eighties, when the warm breath of the first 'chinook' was loosening the snow in the gorges," writes Isaac F. Marcosson in Munsey's Magazine, "two men met near the little town of Kicking Horse Lake, at the foot of the Canadian Rockies. One was big, bronzed, and bearded, an upstanding giant of a contractor, who got more work out of the 'navvies' than any other boss up and down the Canadian Pacific. 'Dan' was what they dubbed him. The other man was thin, sinewy. any other boss up and down the Canadian Pacific. 'Dan' was what they dubbed him. The other man was thin, sinewy, but with an intense and concentrating energy that had overcome fire and flood on trail and river. They called him

Morning,' said Bill.

" 'Morning,' answered Dan.
" 'Going to town?' asked the first.
" 'Yes; grub is getting low,' was the

"Together they followed the path of the "Together they followed the path of the glistening new steel rails laid on tamarack ties still fresh with the forest smell. Dan had been laying sections; Bill had been setting up snow-sheds and saw-mills; both were part of the heroic but unsung force that was blazing the way of the Canadian Pacific across the backbone of Western Canada. Each had heard of the other, and now they were making swift but silent appraisal. Strength was measuring strength. It was the first meeting between William Mackenzie and Donald D. Mann.

"Out of that chance contact sprang

an alliance which has spelled empire for Canada. Today Mackenzie and Mann are the most picturesque and constructive figures in the whole Dominion. They are still builders, only they have a 'Sir' in front of their names, and an army of men behind them. Single-handed, they have built the Canadian Northern system, a performance without a precedent. What is more, they still own it, which is equally remarkable.

"They have pushed the frontier off the

remarkable.

"They have pushed the frontier off the map; they have redeemed the Prairie Provinces; they have translated their ambitions into teeming terms of a hundred convenience from the plains to the communities, from the plains to the mountains. For fourteen years they have averaged a mile of new track every day, Sundays included, and this growing gridiron of steel has helped to give Canada a new birth of industrial and commercial power. The time is in sight when the iron links of their lines, reaching in from sea to sea, will join to form a transcontinental system that is unique in the history of rairroads.

system that is unique in the make, rai, roads.

"The story of most railroads is the story of the men who built them. Yet, by some curious freak of fate, the builder is lost in the myriad chances that usually beset the enterprise. Nowhere in the world, save in the instance presented by the Canadian Northern, has an actual constructor become the owner."

WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE