

FOREWORD

The Departments of Foreign Affairs and International Trade (DFAIT) and Industry Canada (IC) have cooperated with contributing members of an interdepartmental working group and those companies listed herein to produce this document. It is a reflection of Canada's exportable goods, services and capabilities in the field of airport capital projects. This document is intended for the use of potential foreign customers.

From time to time, DFAIT and IC prepare overviews of Canadian capabilities to help match demonstrated Canadian capital project strengths to selected types of projects worldwide. They also assist companies in developing strategic partnerships within Canada and overseas. This document contains a Product Service Source Reference to assist potential clients in accessing a wide variety of Canadian airport related offerings.

The directory contains profiles on each of the companies and their areas of market interest. Most have demonstrated an export capability and preparedness to carry the full risks involved in the development of international marketing strategies through to airport project completion. Some have tried and tested niche products and capabilities that provide efficiencies, security and state of the art services for airports operating in a variety of climates and conditions. Many have avant-garde capabilities in environmental services and reclamation to name a few.

This directory is intended for potential foreign customers who seek Canadian companies that are prepared to participate in informal and formal groupings or consortia and in the development of comprehensive project solutions and or specialty services to meet their needs.

The Canadian Airport-Related Products and Services For World Markets directory will be revised from time to time as the structure of the industry changes. We welcome your comments to help us improve this document and we invite those Canadian firms that wish to be added in the next edition to provide their submissions.

Customers can make contact directly with the companies, through the 120 Canadian offices abroad or to the following offices in Ottawa:

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