

it is here that the distinctive function of the diplomatic service lies ... Its function is to control the making of (arrangements) so as to maintain a desirable pattern of relations between states."

The word "control" perhaps represents a watershed between the Old Diplomacy and the New. For if by "control" is meant "power and influence", the phrase is more characteristic of the Old Diplomacy, while if it has a cybernetic connotation, denoting the regulation of systems toward the achievement of national goals, then it is more characteristic of a New or Future Diplomacy. The terms "relations" and "goals", as the preoccupations of diplomacy and objects of "control", are also generic to the Old and New Diplomacies.

The reader, when seeing the title of this chapter, "A New Role for the Diplomat", may have wondered whether the diplomat was going to be asked to abandon an outmoded profession and join, in effect, a new one. It will be recognized that what have been identified as the requirements for a New Diplomacy represent relatively little which the Canadian diplomat has not already mastered or which he does not now perform to some degree, i.e. analysis, understanding and reporting on political institutions, etc. The phrase "New Role" is used in the sense of a new perspective and definition of his task; also, the requirement for analysis of a systems-type cited earlier is perhaps a new element.

On the other hand, in this chapter we have not attempted to do justice to the many tasks which the diplomat is required to perform which are more characteristic of the Old Diplomacy than of the New, and also to the important ways in which he is able to support and assist both directly and indirectly