

REPORTS TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT FOR QUARTER 4 OF FISCAL YEAR 1990

WORLD TOTALS

	NUMBER	OFFICER-TIME CANADA	LOC-EMP	TOTAL-TIME PERSON-QTR
A. REPORT/TRADE/POLICY ENQUIRIES FROM CANADA :	18007	18.17	22.65	40.82
FROM TERRITORIES :	24102	9.34	17.48	26.82
B. VISITS TO CLIENTS IN TERRITORY :	9002	10.54	0.40	10.94
C. REPORT/TRADE/POLICY PROJECTS AND EVENTS				
FAIRS :	175	3.57	5.12	8.69
MISSIONS :	374	5.68	3.70	9.38
CONFERENCE SEMINARS :	320	2.10	1.91	4.01
OTHER :	404	1.36	0.37	1.73
D. COMMERCIAL & ECONOMIC REPORTS				
NO SECTION II :	689	2.80	2.08	4.88
POST RELATED :	1772	2.14	0.68	2.82
E. COMMUNICATIONS ACTIVITIES :	599	1.98	0.73	2.71
F. INVESTMENT ENQUIRIES				
FROM CANADA :	1015	1.41	1.01	2.42
FROM TERRITORIES :	1641	2.05	1.43	3.48
G. TECHNOLOGY INFLOW PROGRAM ENQR'S FROM CANADA :	621	0.74	1.04	1.78
CONNECTIONS ARRANGED :	303	0.37	0.61	0.98
H. PARTICIP'TN IN PROG-REL EVENTS OUTSIDE POST :		1.26	1.28	2.54
I. SERVICE REQUESTS FR GOV'T SOURCES				
GOV'T GOVERNMENT :	821	1.25	0.99	2.24
OTHER DEPARTMENT :	1697	1.72	1.28	3.00
PROVINCES/MUNICIPALITIES :	1597	1.11	2.19	3.30
J. ADMINISTRATION: PERSONNEL MANAGEMENT & ADMIN. :		3.84	1.20	5.04
LEAVE, PROFESSIONAL DEVELOP :		5.00	4.53	9.53
K. SERVICE TO OTHER MISSION PROGRAMS :		4.57	0.91	5.48
L. TOURISM PROGRAM ACTIVITIES :		4.31	12.24	16.55
***** TOTALS *****		98.87	99.80	198.67

SUMMARY OF PROGRAM

RESULTS

NUMBER OF BUSINESS VISITORS FROM CANADA : 7991
FROM TERRIT : 14001

NUMBER OF PEND APPLICATIONS COMMENTED ON: 1274

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 101
- LOCALLY-EMPLOYED : 25