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CANADIAN DRUGGIST.

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CANADIAN DRUGGIST,
STRATHROY, ONTARIO.

Keep Abreast of the Times.

THE merchant who is bound to succeed is the one who in every particular will endeavor to keep abreast of the times. The day of the easy going, listless, half hearted man of business is gone, and to be able to compete with his fellow business man, he must have energy, ambition and unremitting attention to his business. He must have discretion in purchasing, economy in the details of management, and a keen sense of the requirements of the public. We all hope in our battle of

est measure of "success," as it is generally understood, be secured, unless it is diligently striven after. The merchant must strive to master a complete knowledge of his business, to be fully alive to



A. B. PETRIE.

the fact that there are others competing with him and endeavor to convince his customers that he can serve them as well and as favorably as anyone. There are many ways in which this keeping abreast of the times might be signified, namely, carefulness in buying, always having a full stock of the lines you handle without overstocking, avoiding as much as possible the giving of credit, one of the *harmacies* which unfortunately still clings to the modern methods of doing business, paying cash for purchases whenever at all possible, thereby saving discounts and making your first profits, reading carefully all that appears in your trade journals, advertising pages as well as others, and aiming to be first in offering to the public that which promises to be a good and profitable line, all these combined with honesty, sobriety and straightforward business methods will gain customers and guarantee success.

SILVER FLUORIDE may be readily prepared, according to M. Moissan (Soc de Pharm.), by the action of hydrofluoric acid upon silver carbonate free oxide. The solution is to be quickly evaporated in the dark chamber.

Collodium Belladonnæ, B. P. C.

BY MICHAEL CONROY, F. C. S.

THIS is one of the late additions to the British Pharmaceutical Conference Formulary. The formula is as follows: -

Alcoholic extract of belladonna 5 oz.
Spirit of camphor.....2½ fluid oz.

Dissolve, and add

Flexible collodium, sufficient to produce 1 pt.
Set aside, and decant the clear liquid.

These directions are simple in the extreme, but, unfortunately, the result is very unsatisfactory, the extract dissolves in the spirit of camphor, but most of it is thrown out of solution on adding the collodium, and the mixture, being of a viscous nature, takes a very long time "to settle." The sample before me, made over a month ago, has not yet cleared. Life being too short for formulae that takes up so much time, the following modification was tried, with the result that a perfectly clear preparation was produced in a very short time.

The extract was dissolved in the spirit of camphor, but, instead of adding the collodium to it as directed by the formulary, ether and spirit, in the proportions



F. JORDAN.

used in making collodium, were added. In other words a mixture consisting of three parts of ether and one part rectified spirit was used instead of collodium. This was shaken up at frequent intervals during the course of one hour, and the



JOHN MCKEE.

life for at least a certain measure of success, some are content with little, sailing along with the hackneyed idea that "the world owes them a living," others are looking forward to a future of ease and affluence, but by none will even the small