

## First in Records and in the Hearts of Americans

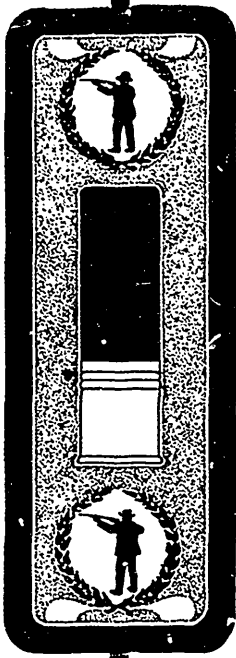
Winchester Factory Loaded "Leader" and "Repeater" smokeless powder shotgun shells carried off substantially all the honors at the trap in 1903, as is shown by *Sporting Life's* Trap Shooting Review for the year. Gilbert, Crosby, Elliott, Spencer, Hirschy, Trimble, Hawkins, Faurote, Boa and many others who helped make 1903 memorable in a shooting way all used exclusively

# WINCHESTER

## FACTORY LOADED SHOTGUN SHELLS

The constantly increasing sales of Winchester Factory Loaded "Leader" and "Repeater" shells show that not only trap shooters but disciples of the scatter gun generally throughout the country appreciate the superiority of the time-tried Winchester brand. No shells are so universally popular and none deserve to be; for none possess such reliability, evenness of pattern, and strong and regular shooting qualities. This is attested to by the unapproached winnings made with them

## IN 1900, 1901, 1902, AND 1903



## LAUGHLIN

FOUNTAIN PEN.  
THE BEST AT ANY PRICE

A Holiday Suggestion—A gift of never ending usefulness and a constant pleasant reminder of the giver. Your Choice of these popular styles, superior to the

**\$3.00 STYLES**

of other makes, for only

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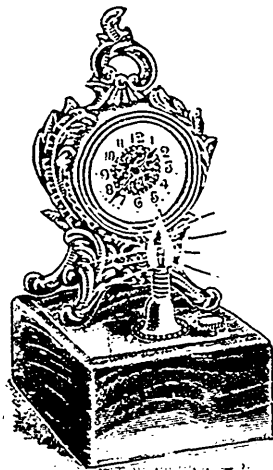
Try it a Week. If not suited, we buy it back. Finest quality hard rubber holder, 14k. Diamond Point Gold Pen, any desired flexibility in fine, medium or stub, and the only perfect ink feed. By mail, postpaid on receipt of \$1.00, (registration \$c. extra.)

Ask your dealer to show you this pen. If he has not or won't get it for you (do not let him substitute an imitation on which he can make more profit), send his name and your order to us, and receive, free of charge, one of our Safety Pocket Pen Holders.

Remember, there is no "just as good" as the Laughlin. Insist on it; take no chances.

(Illustrations one-half size.)

LAUGHLIN MFG. CO.,  
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DETROIT, MICH.



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