



MR. PEDRO GANDIA Y CORDOVA.



MR. J. D. STUBBE.

#### Messrs. Gandia and Stubbe.

Mr. Pedro Gandia y Cordova and Mr. J. D. Stubbe comprise the well-known and successful firm of Messrs. Gandia & Stubbe, commission merchants, of San Juan, Porto Rico, and general agents for the Sun Life Assurance Company of Canada for the island of Porto Rico.

Mr. Gandia was for many years partner of the firm of Messrs. Meltz & Gandia, which firm also represented the Sun Life of Canada. Upon the death of Mr. Meltz, in 1900, the new firm was formed, and to it was transferred the business of the Company.

Mr. Gandia is a native of Porto Rico, and Mr. Stubbe a native of Germany. Both of these gentlemen are men of the strictest integrity and of great business ability. Both are capable assurance men, Mr. Gandia being a very successful solicitor, having written the two largest policies on the Company's books in Porto

Rico, while Mr. Stubbe possesses rare ability as an organizer.

Mr. Storer, the Company's superintendent for Porto Rico and Santo Domingo, and the Company are to be congratulated on having secured the services of such capable representatives for Porto Rico, and, now that the combination is in full swing, 1903 should be a banner year for the Porto Rico Division of the Western Foreign Department.



Las operaciones de la Compañía "El Sol," del Canadá, son revisadas por el Gobierno del Dominio del Canadá.



La Compañía de seguros sobre la vida, "El Sol," del Canadá, es una de las más antiguas y de más confianza entre las compañías canadienses de seguros sobre la vida.