

wintering this year with natural stores, and our preparations have been going on for some weeks so that our bees are all in fine shape. Owing to the facts that our Mr. Jones leaves soon for the Colonial, that several of our staff will also be away at Toronto during the Industrial Exhibition, for the reasons mentioned in the advertisement in this issue, we are offering unprecedented bargains in bees, and early in the season too, so that the purchasers may have a chance of securing any surplus there may be from fall flowers in their vicinity. We could not promise that such an offer will ever be repeated.

#### THOS. HORN AND HIS CUSTOMERS.

This queen-breeder has been advertising in the CANADIAN BEE JOURNAL ever since its inception, at the proper seasons and as far as we are concerned has always acted the gentleman with us. His account has been perfectly satisfactory. Even though this be the case, we cannot remain silent where the interests of our subscribers are at stake, because we are, in a sense, responsible to them for our advertisements—inasmuch as we should (and do) use every endeavor to keep from our columns all advertisements of a fraudulent nature. We did not consider the advertisement of Mr. Horn as such, coming as it did with recommendations from Canadian honey-producers whom we knew as reliable men. We have had during the past few days probably a dozen complaints from those who had ordered bees and queens from him early in the season, and who have been very much disappointed at not receiving them. On receiving the first two complaints we at once withdrew the advertisement, and wrote him demanding in the name of our patrons and his an explanation. We may say that previous to this Mr. H. had written us to know if we would mail the orders he had taken in Canada from Beeton providing he sent them all in one package to us per express. This request was because of the action of the postal authorities on the American side prohibiting queens passing the line to Canada. We replied at once that we would be glad to do so. On the 23rd of July we received from him per express about 40 queens which we forwarded from here by the first mail. This prohibiting of queens to Canada by mail has had something to do with the tardiness in filling orders, but we are inclined to think that this should have been very little impediment to filling orders had he the queens ready to ship, and this in no way prevented his filling orders for "bees by the pound," as these would have to go by express at any rate. That he is in the wrong, we must admit, but we feel inclined to

deal leniently with him because of his promise to satisfy everybody; otherwise we would brand his whole business as fraudulent and misleading. Immediately on our seeing *Gleanings* for the 15th of July, we wrote him again for a full explanation, and yesterday (July 29) had a long letter from him explaining his whole transactions with Mr. Root, editor of *Gleanings*, in a certainly very satisfactory looking way. With his and friend Root's private matters we have nothing to do—his actions towards customers of the CANADIAN BEE JOURNAL are with what we would deal. Mr. H. is very much to blame for promising bees or queens before he was able to fulfil his agreements, and he was more to blame for not promptly returning the cash when requested to do so, a month or more after the queens and bees were promised and the orders not filled. And until all his customers are satisfied at least to the extent of the amount of cash sent him, we cannot recommend him to our readers as a desirable man with whom to do business, and we cannot again insert his advertisement till such satisfaction is given. He has explained to us that a great deal of the delay has been occasioned by his inability to get sufficient skilled help to look after the queen-cells and the business generally. As a matter of fact we think, that in justice to Mr. H., "too much business" has been his misfortune, because there is such a thing as a person's receiving more orders than he can attend to, and it is only human nature for him to hang on and on with the expectation of being able to "catch up"—which, however, is not "business" and such a plan is sure to work the person trying it more harm than good.

## HONEY MARKETS.

### CHICAGO.

Since my last quotation honey has come forward very freely and from information now at hand it would appear that the Middle States will have all the Honey produced at home this season that can be marketed or consumed, and that we shall not be apt to draw upon the Eastern States as we did last year. Best grades of white comb to-day at thirteen cents, Extracted six cents and beeswax 25 cents.

R. A. BURNETT.

Chicago.

### CINCINNATI.

Demand for extracted honey has been very slow of late, but seems to be improving gradually for manufacturing purposes. There is much honey in the hands of Com. Merchant and prices are very low,  $3\frac{1}{2}$  to 7c. per pound is the range of prices on arrival. Prices for comb honey are nominal. Arrivals of beeswax are good and demand is fair. We pay 18 to 22 cents per pound on arrival for fair to choice yellow.

CHAS. F. MUTH & SON.