

*Secretary of Sackville Board of Trade.*

DEAR SIR : — Having been asked to write a few lines for this book, I should not have consented to do so if it were not for the fact that I am well acquainted with those who are responsible for this work and know that it has been their aim to stick to plain and true facts, which I fear is not always the case with literature that is sent over to the Old Country from Canada. Before I left England everyone told me that November was the wrong time of year to come to Canada, but as I had something in view, I decided not to remain in England during the winter and so be spending my capital. I arrived here with the ground covered with snow on November 22nd, 1911, and we have had some sharp snaps since then, the thermometer going down to ten degrees below zero, but even under such conditions I can honestly say that in my opinion the Canadian winter is delightful. The Canadian people cannot be beaten in any part of the world that one chooses to set his foot, for they are kindness itself and extend a hearty welcome to us Englishmen. I have never been West, but I strongly urge those who contemplate going there to look before they leap, for I am certain in the great rush West that the opportunities in the East are passed over. The longer I am here the more I feel that immigration should be encouraged more than ever to this country. Here we need population and in England you are suffering from over population and thousands are working for a mere pittance and dare not ask for more, well knowing that if one position becomes vacant there are twenty-five or more after it. Here it is the reverse ; the employer of labour cannot complain, for fear of being left without help. I am well aware that Canada has a great drawback in the eyes of some, namely those who come out here and expect to make a fortune without working for it, but let me tell you now that the Canadians will not tolerate such men. As a rule these are the men that return to the Old Country and upon whose words the opportunities of Canada are gauged. In conclusion I would strongly advise the man with a trade in his hands, especially the man with an all round knowledge of that trade, who is prepared to work and not play at it, and who is unable to obtain a good living in England, to come to this country.

Yours faithfully,

EDGAR P. SMITH.

Sackville, N. B., March 27, 1912.