## APPENDIX No. 1

Q. What dates is it made up to ?-A. December 31, 1897, and includes payments made after December 31, 1897, and during 1898.
Q. On that contract?-A. On that contract.
Q. To whom ?-A. Payments made after December 31, 1897 ?
Q. Yes?-A. They were the payments made on account of the retentions by the agents during 1898, $\$ 64,471.13$, and on the 15 th January, 1898 , paid Moton D. Moss on account of this business, $\$ 2,392.06$. There were only three items paid after December 31.
Q. Never mind the figures. You say that you, from your own knowledge, know that the company did not lose any money by Moton D. Moss?-A. I know that they did not lose any money.
Q. That is to say, for his agents?-A. Yes.
Q. That every dollar of money advanced to the agents was paid back to the company in cash?-A. What I really stated is, that the business on the first year's premium did not cost over 85 per cent.
Q. But the advances to the agents, $\$ 182,000$, was all paid back to the company in cash, either by Moss or his agents?-A. It was either paid back in cash or commissions earned by them.
Q. How much of that would be renewal commission?-A. I could not say. I can only say that commissions on that business, according to the contract of Moton D. Moss, $\$ 1.50$ on the five-year plan and 75 cents a thousand on the ten-year plan, running for a period of five years, would amount to $\$ 66,000$.
Q. And that was credited to Moss in his account ?-A. It was not.
Q. When did you put that into his account?-A. I have never put it in.
Q. That is only a calculation?-A. Yes.
Q. Made for the purpose of estimating this ?-A. For the purpose of preparing this. It was not an estimate at all.
Q. You say that, during the year 1897, the first item is, that Moton D. Moss advanced $\$ 247,000$ to agents? Is that what that means?-A. It is.
Q. Was he a very wealthy man?-A. I do not know that he was a wealthy man.
Q. Do you know what his contract was?-A. I do.
Q. What was it? How much money was he to get for advances-A. He was to get $\$ 3,500$ per week.
Q. What would it amount to in a year?-A. About $\$ 182,000$.
Q. Where did he get the balance?-A. The company advanced him moneys other than the $\$ 3,500$.
Q. That is to say, they advanced him up to $\$ 247,000$ that year?-A. That is correct.
Q. And that was charged to Moss?-A. To his agents. The advance was charged to Moss, and he accounted for the advances, and they were charged to the agents as he accounted for them.
Q. And the books of the company show Moss's account balanced?-A. Yes.
Q. Nothing due to-day?-A. No.
Q. When were they made to balance as they are now ?-A. I think in July, 1898.
Q. They balanced?-A. Yes.
Q. Showing he had gotten no more money than he was entitled to?-A. I could not say that; I could not say how much he got. I only know his account was balanced in 1898.
Q. Balanced as far as book-keeping was concerned?-A. It was.
Q. Who told you to balance it?-A. A book-keeper's warrant came: 'The bookkeeper of the Mutual Reserve Fund Life Association will credit Moton D. Moss's account with so much money.'
Q. And you did it?-A. Yes.
Q. And that is all you know about the money being paid in cash ?-A. That is all.
Q. Did you receive any cash through these agents yourself?-A. I did not.

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