

NEW BRUNSWICK

Phone: 506-755-2507

Products: *Fresh Smoked Atlantic Salmon, Smoked Salmon paté, Smoked Salmon jerky*

Annual Sales Range: *Less than 0.5M*

Percentage of Sales Exported: *5%*

Number of Employees: *4*

Type of Business: *Processor*

Production Period: *Year round*

Brands: *Oven Head Smoked Salmon, Smoked Salmon Paté*

PATUREL SEAFOOD LTD.

P.O. Box 460

Shediac, NB

EQA 3G0

Contact: *Bernard LeBlanc, Sales & Distribution Manager*
James Bateman, President

Telephone: 506-532-4431

Fax: 506-532-5450

Sales Offices/Agents: *Halieutis, S.A.; Lorient, France; Pittman Seafoods, N.V.; Zeebrugge, Belgium; Georg Boden & Co. GMBH, Hamburg, Germany; Wannebo International AS, Kristianshand S. Norway; AB S J Norman, Stockholm, Sweden*

Products: *Lobster — Fresh, frozen, canned, whole-in-shell; Crab — Frozen, whole-in-shell; Herring — Frozen, roe; Mackerel — Frozen, canned*

Annual Sales Range: *50M+*

Percentage of Sales Exported: *80 – 85%*

Number of Employees: *650 (peak season), 50 (off season)*

Type of Business: *Processor, Exporter*

Production Period: *Live Lobster (year round), Others (May -November)*

Brands: *Paturel*

PECHERIES CAP-LUMIERE FISHERIES LTEE/LTD.

P.O. Box 69

Richibouctou Village, NB

EQA 2N0

Contact: *Jean-Guy Maillet, General Manager*

Telephone: 506-523-4445

Fax: 506-523-6826

Sales Offices/Agents: *Gabriel Elbaz, Sogelco International, Montreal, QC*

Phone: 514-849-2414

Products: *Lobster — Frozen, canned, specialty pack; Rock Crab — Frozen, specialty pack; Smelt — Frozen, dressed*

Annual Sales Range: *14 – 18M*

Percentage of Sales Exported: *95%*

Number of Employees: *10 – 250 (peak season)*

Type of Business: *Processor*

Production Period: *May – October*

Brands: *Sogel*

Countries of Interest: *Worldwide*

Connors Bros., Limited

International marketer and manufacturer of quality seafood products for over 100 years



Premium Quality Fresh Salmon

Tel: (604) 277-3093

Fax: (604) 275-8614

P.O. Box 3235, Vancouver, BC V6B 3X8



Quality Canned Seafood Products

Tel: (506) 648-1500

Fax: (506) 648-1505

P.O. Box 3950, Station B, Saint John, NB E2M 5E6