

## 6. Competition

For most of EGAT's projects, suppliers from Japan, Germany, France, U.K. and USA have been dominating the market, with the Japanese controlling more than 60 per cent of the market share. A list of Canada's potential competitors is being displayed below. They are suppliers who were awarded contracts in EGAT's previous thermal and hydro electric projects.

### Manufacturers of Major Component Parts EGAT's Power Plants

<u>Thermal Plant</u>	<u>Boiler</u>	<u>Generator</u>	<u>Turbine</u>
1. North Bangkok	Babcock-Wilcox	Westinghouse	Westinghouse
2. South Bangkok	Mitsubishi	Mitsubishi	Mitsubishi
3. Mae Moh # 1-3	Babcock-Wilcox	ELIN	FRANCO TOSI
4. Mae Moh # 4-7	CEMAR	Fuji	Fuji
5. Mae Moh # 8-9	C-E Canada Power Systems	Fuji	Fuji
6. Krabi	Waag Ner Biro	ELIN	ELIN
7. Bang Pakong Thermal	Mitsubishi	Fuji	Mitsubishi
8. Bang Pakong Combined Cycle	KWU	KWU	KWU
9. Khanom Barge # 1	Mitsui	Toshiba	Toshiba
10. Khanom Barge # 2	C-E Canada Power Systems	ALSTHOM	ALSTHOM
11. Surat Thani	Waag Ner Biro	ELIN	AEG-KANIS
<u>Hydro Plant</u>			
1. Bhumibol # 1-6		AEG	Hitachi
2. Bhumibol # 7		BHEL	Hitachi
3. Sirikit		Mitsubishi	Mitsubishi
4. Mae Ngat		Fuji	Fuji
5. Bang Lang		Dolmel Wroclaw	BHEL
6. Rajjaprabha		Toshiba	Fuji
7. Kaeng Krachan		Fuji	Fuji
8. Khao Laem		Hitachi	Hitachi
9. Srinagarind # 1-3		Hitachi	Mitsubishi
10. Srinagarind # 4		Mitsubishi	Mitsubishi
11. Ubolratana		AEG	Ehcher Wyss
12. Sirindhorn		Meidensha	Toshiba
13. Chulabhorn		Toshiba	Fuji
14. Nam Pung		Meidensha	EBARA
15. Huai Kum		EBARA	EBARA
16. Ban Khun Klang	Fujian Nan Ping	Electric Machinery Work	
17. Ban Santi		EBARA	EBARA
18. Tha Thung Na		Hitachi	Hitachi