

SECTOR REPORTS

For each sector selected, two surveys were conducted. Interviews with U.S. importers provided valuable information on import opportunities. Interviews with U.S. industry associations provided information on industry trends, market requirements and, in some cases, opinions on the impact of the Free Trade Agreement on their industries. The results of these surveys, analyses of U.S. trade statistics, and discussions with U.S. companies interested in learning more about Canadian capabilities have been identified in a series of reports, one for each sector addressed.

Each sector report contains the following information:

- A detailed list of the products included within the sector
- 1986 U.S. import statistics from Japan and Europe by country
- 1982 - 1987 U.S. import statistics by region
- U.S. tariffs on Canadian products within the sector
- The schedule for removal of tariffs under the Free Trade Agreement
- A profile of U.S. importers seeking sources for specific products
- A list of U.S. importers interested in learning more about Canadian suppliers
- Details of trade fairs and publications widely used by U.S. importers
- The perceived impact in the U.S. of a Free Trade Agreement on the sector

AVAILABILITY

A full list of sector reports is provided in the Table of Contents for this document. Requests for these sector reports should be made by completing and returning the enclosed Reader Service Card.