

PROGRAM RESULTS: ALL REGIONS

1. BUSINESS ACTIVITY

During the April-June 1987 period, eighty-six posts submitted quarterly reports identifying the following business activity:

1. 504 EXPORT SALES WORTH \$950 MILLION
2. 542 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 62 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$106 MILLION
4. 46 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$330 MILLION
5. 12 CANADIAN INVESTMENTS INITIATIVE IN TERRITORY WORTH \$33 MILLION
6. 57 TECHNOLOGY TRANSFERS WORTH \$117 MILLION

HIGHLIGHTS:

- o \$160 million contract to build and equip six high schools (Yaounde)
- o \$30 million investment in SECTION I cal industry (Hong Kong)
- o \$30 million sale of rural telephone equipment (Belgrade)

SUMMARY OF PROGRAM

RESULTS

- o Contract for mechanical and electrical services worth \$25 million (Kingston)
- o \$32 million sale of training simulator (Chicago)
- o \$14 million investment in Canadian aviation industry (New York)
- o 20 sales of equipment for nuclear power station valued at \$36 million (Bucharest)
- o \$85 million investment in Canadian biotechnology industry (Paris)

KEY STATISTICS: for the eighty-six posts having submitted a quarterly report

REGIONS IN:	Missions		No. Confirmed Export Sales	Value Confirmed Export Sales (\$M)
	Total	Reporting		
Africa & Middle East	16	16	29	290
Asia & Pacific	19	17	103	188
Europe	27	27	144	214
Latin America & Caribbean	14	13	86	270
United States	13	13	340	111
	91	86	604	980

REGIONS IN:	Trade Enquiries		Investment Enquiries		Business Visitors	
	Can	Local	Can	Local	Can	Local
Africa & Middle East	6314	1847	51	109	126	1435
Asia & Pacific	7080	8996	263	480	1765	2824
Europe	9497	7619	325	610	2241	2792
Latin America & Caribbean	4805	1225	39	31	638	1170
United States	7882	6177	252	1124	2165	3008
	36178	25164	630	1854	7735	10629