

## INTRODUCTION

This is the third quarterly report of Trade and Industrial Development Program results and activity. It covers the period April through June 1986 and contains information drawn from the TID Program Tracking System. The report is based on the returns that were available up to August 15, 1986, from a total of eighty-seven missions in all five major regions abroad.

There are two main sections to this report:

Section I, immediately following, consists of six program results summaries; one for each major region and one for "All Regions", i.e. a global summary. Each page summarizes for its respective region: the business activity reported and highlights of that activity; key statistics on trade and investment enquiries; and the number of business visitors. Data in this section referring to the previous quarter has been updated to include reports received after publication of the January-March 1986 Quarterly Results and Activity Report.

Section II contains an "Activity Report" for each region, its respective sub-regions and posts. The format of these reports is identical throughout this section, regardless of the level of geographic aggregation. "Activity" on these reports is broken into TID program activity (items A-G) and activity relating to other mission programs (item H). For each activity there is an indication of the average time spent by Canada-based and locally-engaged trade program and non-trade program officers. There is also a "total time allocation" for each activity which should be read as an indicator of program officer person-years. Finally, each report indicates workload by activity.

In each section information is presented in the following (alphabetical) order:

- Africa & Middle East
- Asia & Pacific
- Europe
- Latin America & Caribbean
- United States