

For some years an opinion prevailed at the Midland Board that our passenger fares could not be reduced, though they were rather high. I was constantly urging upon the directors a reduction. We first abolished the express fares upon the entire line between Bristol and Birmingham, and after about five or six months, we found that we had recovered that loss. We then adopted the same reduction upon the whole line. Again, some twelve months ago, we reduced

our fares between Derby and London and the whole of our southern system, by which, on paper, we appeared to lose about £20,000 a year upon that single reduction. That loss recovered itself in about four or five months, or in six months at the outside. The reduction we then made was from 2½d. to 2d. To a certain limit, I believe, low fares are very beneficial both to the companies and the public. We have fares as low as a ½d. per mile on some parts of our line, and the returns are very satisfactory.

relinquish confirmation of the same view, it may be added that, wherever the railways have been forced to operate under circumstances—such as competition by river boats or sea-going ships—been compelled to run at low rates, there the traffic has eventually become the largest and most productive. Hence the immense railway traffic along the Thames and Clyde, where the river-boats have forced the directors of railways to lower their rates so as to bring travelling by railway within reach of the multitudinous classes. Hence, also the low rates and consequent large traffic in coal and goods run between the North and London.

THE EFFECT OF LOW FARES.

The effect of low fares in inducing large numbers of persons to travel was clearly illustrated on the opening of the Glasgow and Greenock line. The river Clyde was nearly parallel with that railway, and the excellent steamboats performed the service between the two towns, at 1s and 2s per passenger. When the railway was opened the average fare was reduced to 10d, and the total number of passengers by all routes was increased 100 per cent. The number of open carriages were then put on, and a fare of 6d was charged for 23 miles, or at the rate of about a farthing a mile. The annual number of travellers was immediately increased by about a quarter of a million, or 82 per cent. on the whole, while the gross receipts were increased by 15 per cent., the working expenses remaining nearly the same. The third-class fares were then raised from 6d to 1s, in the hope of increasing the revenue. The number of travellers at once fell off 18 per cent, and the gross receipts 10 per cent. The third class carriages were next made more comfortable by covering them in; but this did not attract more third-class passengers. It only induced first and second-class passengers to transfer themselves to the third class carriages, and there was a falling off of 18 per cent. in the numbers of those classes, occasioning a considerable further loss to the company. It was thus demonstrated that it was the low fare alone that induced so many additional persons to travel; and on ascertaining that the fare was reduced to its former low standard at which it still remains. Of the three railways south of the Thames which have recently combined to raise their fares, only one is solvent, the second is pauperized, and the third is hopelessly bankrupt. And if the directors of those companies think that they will be enabled by their recent measure to place their respective concerns in a sound financial position, the public must under present circumstances, be content to abide the infliction until better days come round. General experience is, however, quite against the theory that high fares will increase the receipts. It may do so temporarily, but the eventual result will be that that part of the public with whom daily travelling is a necessity will gradually remove into lower-fare districts, whilst a serious check will be given to those building operations in the neighborhood of stations, which all the metropolitan companies have up to this time been endeavoring to encourage. But there is still a large number of travellers with whom travelling is not so much a matter of necessity as of choice; and though these may be tempted to travel by a moderate fare, and still more so by a low fare, they will certainly not be tempted by a high one. They will simply refrain from travelling unless when they cannot avoid it. When workmen strike for a rise of wages, they assume that the money available for wages is an unlimited quantity. The combining companies seem to us to have run into precisely the same error. The great bulk of travellers by railway are, as we have seen, not rich people but people of moderate means, and many of them comparatively poor people, who travel third-class, because they cannot afford to pay more. When the average suburban resident pays so much for rent and taxes, so much for clothing, and so much for food, there remains but a small surplus for travelling by railway; and if the companies raise the fares twenty-five or fifty per cent, the inevitable result will be, as in the case of the Greenock line, that many of the first-class passengers will travel second, and second-class travel third, when a still larger number of third-class passengers will altogether disappear from the trains. In the meantime, while the Southern companies are engaged in trying their experiment, and stimulating by their policy the revival of recently abandoned competing schemes in their respective districts, let us see how railway matters have been managed abroad.

(To be continued.)

Direct trade is to be established between Chicago and the West Indies *via* Mobile, by the construction of a railroad between Cairo and Columbus, Ky., and the organization of a line of steamers between Mobile and Havana. The movement will not amount to much. The railroad competition in Eastern and Western transportation, is too great for such an enterprise as the one proposed.

The captured cotton claims seem likely to hang on for many years. The Clerk of the Court reports to Congress that for the year ending December 7th, 1868, decisions involving the amount of \$800,000 have been made. One of these claims was for \$123,000 the value of captured cotton. The largest sums were awarded in this class of cases. Many claims are yet to come.—*N. Y. Paper.*

MONEY MARKET.

ACCORDING to the official statement of banks for November, they are in a still better financial position than the month before, and in the absence of any increased demand for money, rates rule low. Good business paper can be done at from 6 to 7, and regular customers of banks in good standing have no difficulty in obtaining all necessary accommodation. On first-class collaterals, loans could be obtained as low as 5 per cent. on short dates.

Sterling Exchange has advanced in New York, this market participating in the improvement. We quote Bank Bills, 90 days, 109½ here, and in New York 109½.

Gold Drafts on New York are a heavy sale at $\frac{1}{2}$ to $\frac{1}{4}$ discount.

Gold in New York has fluctuated between 136 and 134½, the latter being the closing quotation. Greenbacks are now quoted 73½c to 74c.

Silver continues very abundant, buying at $4\frac{1}{2}$ and selling at $4\frac{1}{2}$ to $4\frac{3}{4}$ per cent discount.

The following are the latest quotations of Sterling Exchange, &c:—

Bank on London, 60 days sight.....	109½	to 100
" " " " " "	110	

Private,	"	60 days sight...	108 1/2 to 109 1/2
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Bank in New York, 60 days sight	109 1/4
Gold Drafts on New York	109 1/4

Gold Drafts on New York.....	1 to	1 dis.
Gold in New York.....	104 1/2	

Silver, large..... 4 1/2 to 4 1/4 dia.

THE GROCERY TRADE.

Baldwin, C. H., & Co.
Chapman, Fraser & Tyles.
Chapman H., & Co.
Childs, George, & Co.
Gillepie, Moffatt & Co.
Jeffery, Brothers & Co.
Kings & Kinloch.
Mathewson, J. A.

Mitchell, James.
Robertson, David.
Tiffin, Bros.
Thompson, Murray & Co.
Torrance, David, & Co.
West, Bros.
Winning, Hill & Ware.

THE business of the past week has again been very light, and prices with few exceptions are quite unchanged.

TEAS—The Canadian demand has been light, and principally for local wants. There has been a steady business with New York however, and holders are firm in their views. Arrivals have consisted principally of several lots of Japans and Greens *via* Portland.

COFFEE.—Is unaltered and without much enquiry.

SUGAR.—Raws have been in fair demand during the week, and are firm at previous quotations, with sales of several lots fair grocery and some round lots low grade to the Refineries on private terms. At auction, a few first lots were sold, but prices were unsatisfactory and balance was withdrawn. Refined is unchanged.

MOLASSES—Has received rather more attention, although buyers and sellers appear to be somewhat apart in their views. Stocks of Clayed and Centrifugal are light, but the better grades are still arriving. Prices are firm, and holders unwilling to submit to any reduction.

FISH.—Herring are in small demand, and sales only of a retail character, chiefly for local consumption. Prices are unchanged. Codfish is neglected, but quotations are unaltered.

FRUIT.—The demand for Layer Raisins has been limited. Valentiss, however, have received good enquiry, and several round lots have been placed at 6½c. to 6½c. at private sale, and 6c. to 6½c. at auction, holders refusing to repeat at these figures. Currants are unaltered, and but little enquired for.

RICE—There has been only a light demand during the week. Some 200 bags Rangoon, slightly damaged was sold at auction at \$3 $\frac{3}{4}$ to \$3 $\frac{1}{2}$, and a small lot of sound at \$3.95, balance being withdrawn, and held at from \$4 to \$4 10.

SALT.—Is quiet and without change.

SPICES.—Are without much enquiry, except for small lots to sort up stocks.

WINES AND LIQUORS.—Mr. Alfred Rimmer's sale of wines on the 22nd, has been the only one this Christmas. Some exceedingly old and costly wines were offered, which hardly brought the required price, and they were withdrawn after the first lots, but quite a large quantity of fair good wines were sold at prices in favour of buyers. The amount to be offered was however so large that Mr. Leeming, Auctioneer, expressed his intention of continuing the sale at 2 o'clock on Saturday, 26th. About 900 dozen are still to be offered for competition.

Sale of Damaged Groceries for account of underwriters, at the stores of Messrs. Gillespie, Moffatt & Co. John Leeming & Co., Auctioneers:—

179 bxs Valencia Raisins, 428 hf do, 82 qr do, 4jc to 5jc; 18 bgs Bangoon rice 18½; 41 do 83½; 8 half-chits Imperial tea 37c; 15 do Gunpowder do 37½c; 25 catties Young Hyson 58c.