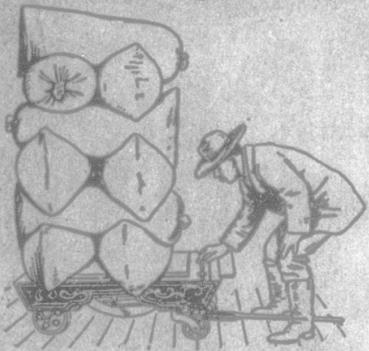


Know the weight of what you buy or sell



Wagon Scale, 4 wheels, 2000 lbs. capacity.

Every farmer should own a **SCALE** that will insure protection against loss when selling or imposition when buying his many farm products or supplies.

Constant watchfulness for little business "leaks" is necessary for farming success.

Large losses must be stopped first, but it doesn't take long for a few trifling leaks, here and there, to become large losses too, in the aggregate.

It is not an uncommon

thing for a buyer's scale to "weigh short" 5 per cent., while it occasionally happens that the shortage reaches 7 or 8 per cent.

Let us see what it means to you if you get cheated even so little as the lowest estimate, 5 per cent. If your total grain sales were \$1000.00 yearly, 5 per cent. short weight would mean a loss of \$50.00; on \$400.00 worth of poultry the loss would be \$20.00; on \$200.00 worth of butter it would be \$10.00; on \$1000.00 worth of other miscellaneous farm produce, sold by weight, \$50.00. This would mean a total loss of \$130.00 from petty shortages in weight on a moderate sized farm. Imagine what it would figure at 8 per cent.

What can be saved in one year would pay for a Chatham Scale several times over. Can you afford to be without one when you can buy a

Chatham Farm Scale

On Two Years' Time, No Cash to Pay until Nov., 1905

A scale is as necessary on a farm as in a store. There is not a day in the year that a farmer doesn't lose some money if he doesn't own one. After the first year a Chatham Farm Scale becomes a money maker as well as a money saver, for, having paid for itself in one year, and still making money by saving it, that money goes into the bank and draws interest.

No Cash Required until Nov., 1905

Don't be without a good farm scale, and, while you're about it, get the best—the Chatham.

This Scale is made in two styles—two-wheel Truck Scale and four-wheel Wagon Scale. Both are fully set up, ready for use, when shipped. They are mechanically perfect, all pivots and bearings

being protected from damp and dirt, and the parts interchangeable—and easily replaced. It is the simplest and handiest scale made. Drop a lever and it becomes a strong truck; raise the lever and you have an accurately adjusted, perfectly constructed farm scale.

When the lever is dropped, no weight or wear comes upon the knife edges of the scale. No other farm scale has this feature, by virtue of which our scale averages to wear years before the pivots get dull.

Every Chatham Farm Scale is carefully tested by the Government Inspector of Weights and Measures, and carries his certificate of accuracy.

We have a booklet giving full particulars **FREE**. Send for it to-day.

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Dept. No. 301
Manufacturers of the Chatham Incubators and Brooders and the Chatham Fanning Mill

Distributing Warehouses at Montreal, Que., Brandon, Man., Calgary, Alta., New Westminster, B.C., Halifax, N.S.

AGENTS WANTED. Good men who show evidence of true salesmanship will be offered special inducements.



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Real Estate Agents. Kelowna, B. C.

IDEAL WOVEN WIRE FENCE
Gives Absolute Satisfaction.

The practical man knows what makes a good reliable fence. The IDEAL is made of the best No. 9 steel wire throughout, with the famous Ideal lock that can't slip. No animal can go over or under it. We believe it is by long odds the best fence ever built.

We want to tell you all about it, how it is built, and other things you ought to know about the fence you ought to buy.

This fence once built on your farm will end fence troubles for you. It will last a lifetime. It is made on a good common-sense basis by men who know what the farmer needs.

If you want to know why all the leading railroads use the IDEAL fence, write for our catalogue.

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Frost Wire Fence is Cattle-Proof

Frost Wire Fence is high carbon steel, coiled spring wire, tested to 2,000 pounds tensile strength. Each separate strand of wire can support 2,000 pounds weight. There are mighty few horses and cattle that weigh 2,000 pounds. "Frost" UPRIGHT WIRES are heavy. Each one supports its own share of the strain. This prevents sagging in the middle. Uprights are immovably locked to the running wires by the

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It does away with bends and bows, crimps and kinks, soft ties and weak spots, and preserves the whole strength of the fence. Galvanized by electricity so the lock can't rust.

FROST WIRE FENCES stand weight, strain and climate—as strong ten years after as the first day they are put up.

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FROST WIRE FENCE CO. Limited
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