

A Personal Letter.

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Dear Sir:—In reply to yours beg to
 present you with a copy of our now illustrated and descriptive catalogue
 of our latest model engines.

If you are now or ever expect to be in want of a small power engine,
 you will find that every page of this catalogue contains information that
 will be of practical service to you. If you have not time to read it now,
 put it away for future reading.

If you wish to know the size, weight, construction, durability, cost of
 running, amount of care required for the Shipman and Acme Engines,
 etc., etc., you will find definite information in this catalogue. Every page
 will interest you.

If you have a friend whom you know is in want of a small power,
 please send his address to us and we will send him a catalogue.

No person can become an agent for the Shipman or Acme Engines
 who does not first purchase either a one or two-horse power engine and
 pay the full price for the same. By so doing he will become familiar
 with its workings and its good points from actual use, so that the engine
 can be properly shown and represented by him.

To any such competent person, we can offer profitable employment in
 the introduction and sale of our engines.

We solicit correspondence.

Very truly yours,

JOHN GILLIES & CO.,

Carlton Place, Ont.