

At the same time, PHL planned to further investigate the future potential for World Bank funding of participation by Canadian environmental companies in environmental projects in Russia. These plans were discussed in some detail with the Deputy Director of EEE/DEA at a meeting on January 20, 1993.

During this meeting, participation by Canadian officials in the World Bank Environment Sector Project (the World Bank Project) for Russia was discussed, and it was agreed that, while information concerning implementation of the World Bank Project should be obtained if possible, PHL's next trip to Russia should focus primarily on the project approval process, and on the role and influence of Russian officials and NGOs in this process. It was further agreed with DEA that, although the major focus of this second trip would be the approvals process and the role of influential officials, PHL would nevertheless identify, where possible, opportunities for cooperation between Russian enterprises and Canadian companies.

PHL also recommended that selected Canadian environmental technology and service companies be surveyed in order to determine their attitude toward entering the Russian market. Companies were selected for participation in the survey from federal government profiles of companies known to be interested in international markets, and from PHL's in-house files. The survey was carried out prior to PHL's second visit to Russia which began on February 20. The list of companies contacted for the survey is included as Appendix G to this report.