

## Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights  
Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 631 BUENOS AIRES

Market: 001 ARGENTINA

Sector: 008 TRANSPORT SYS. EQUIP. COMP. SERV.

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	360.00M	\$ 260.00M	\$ 167.00M	\$ 325.00M
Canadian Exports \$	17.00M	\$ 10.40M	\$ 6.80M	\$ 8.60M
Canadian Share of Import Market	4.70%	4.00%	4.00%	2.60%

## Major Competing Countries

## Market Share

i) 112 FRANCE	040 %
ii) 237 ITALY	025 %
iii) 047 BRAZIL	015 %
iv) 128 GERMANY WEST	010 %
v) 577 UNITED STATES OF AMERICA	005 %
vi) 616 OTHER COUNTRIES	005 %

Cumulative 3 year export potential for CDN products  
in this Sector/Subsector: 30-60 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are  
good market prospects

## Current Total Imports

	In Canadian \$
i) RAILWAY LOCOMOTIVES PARTS AND COMPONENTS	\$ 0.00 M
ii) RAILWAY COMMUNICATION & SIGNALLING EQUIPMENT	\$ 0.00 M
iii) OEM PARTS FOR LOCALLY MADE ROAD VEHICLES	\$ 0.00 M
iv) NAVAL COMMUNICATIONS SYSTEM	\$ 0.00 M
v) MLS LANDING SYSTEMS	\$ 0.00 M
vi) AIRFIELD RADAR	\$ 0.00 M

Projects or portion of projects which are still in the planning  
stage and for which Canadian companies might have reasonable prospects.

- i) Project Name: MLS LANDING SYSTEMS (24 UNITS)  
Approximate Value: \$ M  
Financing Source: 023 EDC 024 BC  
For further info. please contact:

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