

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the July - September 1991 period seventeen posts reported the following business activity:

- 101 EXPORT SALES WORTH \$191 MILLION
- 31 NEW BUYING CONNECTIONS/28 AGENCY AGREEMENTS
- 9 NEW JOINT VENTURES WORTH \$4.1 M/3 LICENSING AGREEMENTS
- 3 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$0.5 M
- 0 CANADIAN INVESTMENTS IN TERRITORY
- 6 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- \$ 25 million sale of capelin (Tokyo)
- \$ 10 million sale of L.P.G. plant (Beijing)
- \$ 7 million sale of maintenance simulator (Canberra)
- \$ 12 million sale of VME bus card sets (Sydney and Canberra)
- \$ 5 million sale of granite (Tokyo)
- \$ 4.3 million sale of One Taka coin minting (Dhaka)

KEY STATISTICS: for the seventeen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	3811	2226	1398
	Local	5485	1697	1093
No. Investment Enquiries	Cdn	165	47	121
	Local	189	36	179
No. Business Visitors	Cdn Pr/Pub	750/168	275/26	240/94
	Local Pr/Pub	1202/767	636/24	2500/210