

its human resources in key sectors, especially agriculture, forestry, energy and transportation. The bulk of the funding (\$37 million for financial year '89-'90) is disbursed through bilateral programme funds, with funds also designated to the Industrial Cooperation Program (INC) and other development activities through the Special Programs Branch.

Through the INC Program, CIDA assists Canadian businesses through mechanisms such as joint ventures or other long-term business collaborations for projects involving technology transfer and job creation. Canadian firms also can receive funding for viability studies, as well as pre-feasibility or project definition studies when preparing for a capital project. The INC Program could be an important facet to your export or investment initiative in China.

Private Sector

The Canada China Business Council, was founded in June 1978 to assist Canadian enterprises, both exporters and importers, in conducting business with China. Private sector initiatives in conjunction with ministerial level missions and other government-supported activities are part of a continuing effort by the Council to expand the commercial relationship between Canada and China. (see Appendix C)

Transportation

Bulk cargo such as wheat; woodpulp, newsprint, lumber, and other forest product-related items; and copper concentrates is carried between ports on the west coast of Canada and the Far East by Chinese vessels, or vessels chartered by Sinotrans Canada Inc., a subsidiary of China National Foreign Trade Transportation Corp. This cargo is loaded at several terminals in British Columbia, including two terminals in the Port of Vancouver.

Apart from Sinotran's Break bulk service, China's national carrier, the China Ocean Shipping Co.