

Introduction

Canada is one of the first Western countries to have recognized the need for international co-operation to harmonize defence requirements and to co-ordinate defence research, development, and production programs with friendly countries. Canadian policy has encouraged the domestic defence industry to specialize in product areas on the basis of natural advantage. The national geography, which is characterized by vast distances and extreme climate variations, has resulted in the development of innovative and advanced transportation and communications equipment and cold weather apparel. Other fields of expertise have their roots in Canadian military operational experience.

This book is designed to assist officials in other countries interested in a basis for co-operation in defence that

includes procurement from Canada. The firms whose defence-related products and capabilities are described do not represent the total production of the Canadian defence industry: they have been selected to illustrate the variety of defence products available from Canada.

Canada can be a unique source of supply for defence requirements because of its international reputation for high-quality products and equipment, manufactured to exacting standards. Canadian industry is thoroughly familiar with North American and NATO military specifications and standards.

At the back of this book for easy reference is an alphabetical product listing identifying the Canadian companies that manufacture each product, followed by an alphabetical listing of all the companies together with their products.

The services of the Canadian Commercial Corporation are available for those countries wishing to purchase defence equipment on a government-to-government basis.

A publication of this nature cannot provide complete specifications and other relevant data on the equipment portrayed; interested parties are therefore invited to contact the Canadian companies directly, or to obtain further information from the nearest Canadian embassy or trade office.

