### Among the Farmers.

### MICHIGAN FARM AFFAIRS.

Grand Traverse Co is in the north-western part of the lower peninsula of Mich. Its chief industries have been lumbering and sawmills, but that time is now past and it is becoming famous is now past and it is becoming famous for its agricultural resources. The tempering influences of Lake Michigan give it an almost ideal climate, consequently the raising of all kinds of fruit has proved a great success. In regard to fruit, Peninsula township heads the list. Almost every farmer counts his fruit trees by the hundreds and even thousands. Most of the orchards have been set in the last 15 yrs. Apples, pears, plums, peaches and cherries are fruit trees by the hundreds and even thousands. Most of the orchards have been set in the last 15 yrs. Applex, pears, plums, peaches and cherries are grown: also all kinds of small fruit. The chief product among soil crops is potatoes, of which enormous quantities are grown. It the fall of '98, one buyer in Traverse City bought and shipped 600 carloads and he was only one of at least a dozen buyers. Last spring some gentlemen from Chicago organised as a stock company and built a potato-starch factory in Traverse City, with a capacity of 4000 bu per day. This factory will take all the farmers' cull potatoes and pay a fair price for them and market price for good potatoes. Cull potatoes sell at 12 to 15c, field run 35c, market 30 to 32c.

Winter open to Jan 15 in Ionia Co and has been greatly enjoyed. Itural must delivery is halled with great satisfaction by those along the route. Electric roads are also affording great accommodations to those traveling short distances. Some complaint about the condition of wheat, but favorable weather from now on undoubtedly will bring a passable harvest. Hay is in good demand and quite a quantity is being marketed at 10 p ton. Stock in sood condition and prices hold good. The manufacture of beet sugar promises to be a paying industry and without doubt there will be a larger acreasput out the coming season than there was the las..

West Virginia is having fine sleigh-

West Virginia is having fine sleighing in Greenbrier Co. The beginning of the new year brings most of our busisame quality of goods other outsides, as well as many farmers, by the county road in the county. The C & O railroad is building a branch railroad through the eastern part of the county. With all the above improvements, plan of selling direct.

Greenbrier Co bids fair to excel any county in the state as a farming section, being also very healthy for man and beast. Feed sufficient for stock, disease not reported and stock doing well. Price: Cattle 24 to 44c l w.hogs 39.334c l w. stock, sheep \$3 to 5 each, cows 25 to 45 er.ch, butter 15 to 20c, organt for

cows 15 to 45 cf.ch, butter 15 to 20c, eggs 15c.

Ohio—The new year came in in Mahoning Co with old-fashioned winter weather. Thermometer hugged zero pretty close for 10 days. No snow to cover wheat to amount to anything. Whent went into winter quarters in fine condition, but its exposure to extreme cold weather with little snow has injured it at least 15 per cent. All kinds of live stock doing well and no disease of any kind prevailing. Fat attle 7c p in d.w., fat hogs scarce at 5c d.w., butter 20c. eggs 20c, apples 60c, potatoes 35c, turnips 25c, tanothy seed \$125, clover seed 460 when hought in bulk from In 1. Fan sheep changing hands. Horses moving lively at fair prices. An new telephone company is pushing its lines rapidly to all small towns and along as many farmers as it can get at \$18 p year. The great Bell telephone company had no opposition here for years at 26 p year. Now the rates are cut down one-half, but still too ligh. A private company in Geauga Cotoday needs the telephone service more than ever and in localities where ITO Page 74.]

A Highly Successful application

A Highly Successful application of the method of selling direct from the factory, without the intervention of middlemen, has been made by the Columbus Carriage and Harness Co of Columbus, O. This company manufacture a splendid line of carriages and other vehicles and harness, besides dealing largely in robes, blankets and horse equipments. These they sell direct to those who use them, with the distinct understanding that any article which may not fully satisfy the purchaser may be returned and the price of it will be refunded. The saving that is offected by thus cutting out all agents and dealers profits can be appreciated only by comparing the prices given in their catalog with the prices ordinarily charged by dealers for the same quality of goods. By addressing the Columbus Carriage and Harness Co, Columbus, O, any intending purchaser may obtain a copy of the catalog, which contains illustrations and complete descriptions of all their goods and fully explains their progressive plan of selling direct. Highly Successful application

# **OUR RECENT INVESTIG**

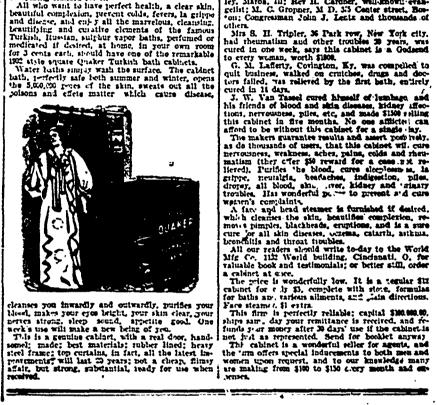
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