K. Wickstead, Chief Engineer of Surveys for the Canadian Northern Railway system, and an eminent authority on such matters:—

"I have yours of the 2nd inst. We are rather curtailing our operations this winter, our bush work being very largely finished and your snowshoes are so good that we have a very considerable stock still on hand and in good order. I may say that this has never happened before and it has been much more usual for us to order a second lot for the same men during the same winter than to have any carried over to the following season.

"The canoes, especially the 19 ft. Freighters, have been a huge success, quite the best we have ever had.

"The 14 ft. canoes are the fastest and handiest craft we have ever had to do with for north country travelling and I think you should list them in your catalogue. The boys quote one instance after another where they have beaten the other makes by hours in a day's travelling and others where they have kept going in rough water when the other fellows had to lay up. I have myself made four miles per hour for ten or twelve hours at a stretch which I had not believed possible in so short a canoe. This very shortness is an immense advantage:—1st, in shipping in a baggage car which will often not take in a 16 ft.; 2nd, on a crooked portage or stream where the longer model cannot negotiate the sharp bends."