

Sample

EXPORT WORKSHEET

CEA Hardwares Ltd.

Date: March 31, 1987

Buyer's Name & Address: Hung Sue Co. Ltd., 20 Sing St., Hong Kong

Telephone: 721-3301 **Telex:** 02-57362 **Products:** Paint brushes **Destination:** Hong Kong

1.	Cost per unit \$5.00 Quantity 1 000 – total cost		CDN \$ 5 000.00
2.	Profit margin in percentage, over cost (25%)		\$ 1 250.00
3.	Foreign agent's commission		–
4.	Export packing		\$ 75.00
5.	Marking cases or cartons		\$ 8.00
6.	Bundling, strapping		\$ 16.50
7.	Special labelling, containers, etc.		\$ 6.60
8.	PRICE F.O.B. (Free on Board) FACTORY:	Total	CDN \$ 6 356.10
9.	<u>Inland transportation charges</u>		
	Local drayage		\$ –
	Freight to seaport: carrier rail		\$ 71.60
	Unloading charges		\$ 15.00
	Terminal charges		\$ 15.75
	Demurrage, cold storage, etc.		\$ –
	Wharfage		\$ 9.00
	Miscellaneous charges		\$ 15.00
10.	PRICE F.A.S. (Free Alongside Ship):	Total	CDN \$ 6 482.45
11.	<u>Ocean transportation and ancilliary charges</u>		
	Loading vessel		\$ 17.50
	Heavy lift charges		\$ –
	Consular documents		\$ 10.00
	Other documentation charges		\$ 23.00
	Ocean freight		\$ 250.00
	Other charges		\$ –
12.	PRICE C & F (Cost & Freight):	Total	CDN \$ 6 782.95
13.	<u>Marine insurance</u>		
	Value shipment \$ 6 782.95		
	Add 10% of Value \$678.00, value insured \$ 7 460.95		
	Insurance premium & type All Risk		\$ 80.00
	Export credit insurance		\$ 75.00
14.	Finance charge if sold on credit (60 days at 14%)		\$ 182.94
15.	PRICE C.I.F. (Cost, Ins. & Freight):	Total	CDN \$ 7 120.89
16.	PRICE C.I.F. in US Dollars @ 1.20 rate:	Total	US \$ 5 950.21