

**SECTOR:** Sectors and Services not Elsewhere Specified  
**SUB-SECTOR:** NON-DEFENCE GOVERNMENT PROCUREMENT  
Officer: D.Conrad

**EVENT:** Federal Office Systems Exposition (FOSE),  
Washington D.C.; March 1993

**PRODUCTS:** Information technology

**SCOPE:** 75,000 federal buyers, users

**PARTICIPANTS:** Twelve Canadian firms

**EVENT:** Trade Mission, Los Angeles, San Francisco;  
September 1992

**PRODUCTS:** Software, cast technologies

**SCOPE:** Government procurement officials and prime  
contractors

**PARTICIPANTS:** Eight Canadian companies

**EVENT:** Trade Mission to TechExpo, Washington D.C.;  
October, 1993

**PRODUCTS:** Information technologies, hardware and software  
and services

**SCOPE:** Systems integrators/prime contractors

**PARTICIPANTS:** Six Canadian firms

**EVENT:** Trade Mission to Washington D.C.

**PRODUCTS:** Aerospace

**SCOPE:** U.S. Federal Government buyers in the Federal  
Aviation Admin (FAA); potential partners

**PARTICIPANTS:** Eight Canadian firms