

The Canadian-Lebanese Chamber of Commerce and Industry

Founded in 1989 by Canadian businesspeople of Lebanese origin, the Canadian-Lebanese Chamber of Commerce and Industry (CLCCI) is a bilateral non-profit private-sector organization.

The Chamber, which represents Canadian and Lebanese interests equally, is concerned with businesspeople and companies involved in trade and investment that wish to develop economic and trade relations between the two countries.

The Chamber is of particular interest to Canadians interested in exporting goods and services to Lebanon, and to Lebanese attracted by the Canadian market. They can all count on its support and services, without bureaucratic red tape or government intervention. In this sense, the functions and objectives of the CLCCI differ greatly from those of a trade representation.

Objectives

The Chamber primarily seeks to encourage trade between Canada and Lebanon, and to promote business growth by co-ordinating economic development efforts. It is a significant asset to Canadians wishing to do business in Lebanon.

Its specific objectives include:

- representing companies with political stakeholders at all levels;
- sponsoring activities of interest to members on current issues;
- keeping members informed about local and Lebanese economic developments through regular publications;
- providing information on markets and distribution channels,

statistics, customs and excise duties and tax regulations.

Services

For Canadians, the Chamber maintains a database of products and services, including manufacturers, agents, representatives, distributors, importers and exporters.

Members have an opportunity to promote their businesses, products, services and activities through the Chamber's Internet site or e-mail.

Other services include:

- notarization of trade documents for exports to Lebanon and other Arab countries;
- a group insurance program adapted to small businesses;
- a computerized database of all companies operating in Lebanon. The Chamber also puts businesspeople and companies in the two countries directly in contact with one another and with associates, buyers and suppliers. In addition, it offers trade mediation and arbitration services, and organizes meetings for its members with trade delegations visiting Canada.

Activities

Over the past five years, the Chamber has organized several trade missions led by ministers: at the federal level, with André Ouellet, former Minister of Foreign Affairs, when the Canadian Embassy was re-opened in Lebanon;

at the provincial level, with Mr. Ciaccia, Quebec's former Minister of International Trade; and at the municipal level, with a mission led by the Mayor of Montreal, Pierre Bourque.

Last October, Lebanon's Minister of Industry and Trade, Nassar Saidi, visited Canada leading a delegation of 23 Lebanese businesspeople to establish trade with their Canadian counterparts.

For information on upcoming activities, contact the Chamber at 40 Jean Talon Street East, Montreal, tel.: (514) 495-8000, fax: (514) 495-1109, e-mail: ccicl@ccicl.ca Internet: www.ccicl.ca *

IFI Procurement: "Doing Business with Developing Countries"

Get connected with IFInet:
www.dfait-maeci.gc.ca/IFInet

IFInet offers you access to thousands of business opportunities financed by international financial institutions (IFIs) in over 130 emerging and developing countries. You will find information on projects financed by IFIs, work undertaken by Canadian consultants with IFIs, and a list of Canadian International Development Agency (CIDA) projects. Business guides for exporters are also available. Don't miss the "International Capital Projects" section.