

Percent of Total Surveyed

Percent whose advice would
be different if not U.S.
firm:

10.5%

Ways it would be different:

Good inventory
availability/standard

22.2%

Have several local
distributors

55.6

Next day delivery/faster
delivery

22.2

Poor quality/durability/
lack of consistency/
poor wrapping

11.1

Good service/supply of
parts local

11.1

Improved relations between
sales vendors, staff,
credit purchase

11.1