

# "If the Piano Came From Montelius' It Is All Right,"

Is a trite saying and almost a household word in British Columbia.

Some of the splendid Pianos we are carrying in large assortments of styles.

The "NEW ART" BELL, popular with all musical people wherever the British Flag floats. A strictly Canadian piano.

The old Standard HAINES BROS, PATTI'S FAVORITE HOME UP-RIGHT PIANO, established in New York in 1851.

THE MARSHALL and WENDELL, established in 1853, so popular in Eastern Canada and throughout the United States.

THESE LAST TWO MAKES ARE NOW ALSO BUILT IN CANADA.

THE ARMSTRONG, built by the largest and wealthiest Piano Makers in the world.

All of the above Pianos have FULL METAL PLATES and BUSHED TUNING PINS, which keep the Piano in tune much longer and better than the ordinary old fashioned way, and prolong the life of the instrument.

Just to demonstrate one of our original plans, and so that no home need be without a good Piano, we are selling splendid LARGE FULL SCALE UP-RIGHT GRAND PIANOS for

**\$300, \$325, \$365 and \$385**

These are well built Pianos that will meet all the requirements of the musical home.

Easy terms are given and prices that will not require a life mortgage to liquidate.

"TO HAVE BEEN FIRST MEANS ANTIQUITY, BUT TO HAVE BECOME FIRST MEANS MERIT." We know that we MERIT all of the splendid success our up-to-date Business methods have brought to our House.

REMEMBER OUR NEW STORE IS AT 441 HASTINGS STREET, VANCOUVER, ALMOST OPPOSITE OUR OLD LOCATION.

## MONTELIUS PIANO HOUSE, LIMITED

Our 36 years' practical experience in Piano business is of value to Piano buyers.