



A Part of the Automatic Machinery Section for Making Small Parts of Actions.

certain seasoning and using it only as they require it. This firm recognizes the fact that to keep in advance of the times, and be found in the foremost line of progressive development, can only be successfully accomplished by the employment of skilled mechanics at the highest wages, and the training of others to fill their places when the time comes. This policy naturally increases somewhat the cost of the action to the piano maker, and for this reason the Barthelmes' action is not found in some of the lower grade pianos. All of the leading piano manufacturers in Canada, however, use them in the majority of their instruments, so that the public, in purchasing from a reliable piano firm, can, by asking for it, have one of these high grade actions which, as the very soul of the instrument, will last a lifetime—a guarantee, in the name and trade-mark of the makers, being on every action. The factory of Messrs. A. A. Barthelmes & Co., at 89-91 Niagara Street, Toronto, is always open to visitors, and a cordial invitation is extended to the readers of the "Canadian Magazine," whether piano makers, professors of music, teachers or intending piano purchasers, to visit their factory at any time, where the automatic type of machinery has reached the acme of perfection.

Some Opinions.

It would be an unpardonable omission in a review of Canada's music industries, however cursory, not to refer to the factory of A. A. Barthelmes & Co. For the piano actions of this firm have won a lasting fame, and the industry is one of the largest in Toronto. Mr. A. A. Barthelmes is in the strictest sense a self-made man. His success is the result of hard work and energy intelligently