## THESE STOCK TAKING PRICES SHOULD PROVE INTERESTING.

#### Youth's Sweaters at \$1.49

Sizes 32 and 34—Very Heavy Quality—Shades-of Tan and Grey—Regular Prices at \$2.754 NOW-\$1.49.

### Boy's Sweaters at \$1.00

Sizes 24 to 30 Assorted Shades Regular \$1.75 FOR-\$1.00.

# Men's Heavy Weight Underwear at \$1.25

A Very High Percentage of Wool in these Elastic Knit Garments—All Sizes from 36 to 42, Splendid Value at \$1.75. CLEARING FOR \$1.25. C.

#### Mitt Assortment for \$1.00

OF CANADA

SAVE Because---

Credit is based on capital and character.

Borrow to Buy Cattle

profits for the farmer.

WATFORD BRANCH,

ALVINSTON BRANCH,

"Mixed Farming" is the big money-maker today. Of course, grain and fruit

and vegetables pay well-but beef and bacon, butter and cheese, are piling up the

Milk more cows-fatten more cattle-

F. A. MacLEAN, Manager.

G. H. C. NORSWORTHY, Manager.

raise more hogs. If you need money to do it, come to The Merchants Bank. We are

glad to assist all up-to-date farmers.

SUNSHINE VACUUM CLEANERS......\$3.75

A Strong Well Built American Machine

at a Popular Price.

DUSKIL POLISH MOPS .....\$1.00 " DRY MOPS .....\$1.00

A Good Handy Size and Worth More.

DUSKIL POLISHING OIL......25 and 50c.

WE have just received two crates of White Granite and Gold Line Table Ware — ordered in

January 1918. We have a full line of CUPS and SAUCERS - OATMEAL PLATES and FRUIT

THE N. B. HOWDEN EST.

SAUCERS at last Season's Prices.

Included in this lot are Horsehide - Mule and Pig Skins,-Large-Well Lined.

## MANY LINES OF THE **NEW SPRING GOODS** ARE NOW SHOWING.

#### Fancy Chintz for Comforter Covers

36 Inches Wide in Shades of Rose, Blue, Green, Helio and Fawn.—At 30c. to 70c

#### New Dress Ginghams

Ginghams are very popular for the Coming Beason. The New Patterns are sure to please you and we Guarantee the Colors to PRICES FROM-35c. to \$1.00 per yard.

#### New Silks and Dress Goods

Hundreds of Pieces of New Dress Goods and Silks are Now Showing,—Silk Poplins in Every Wanted Shade—36 inches wide. AT \$1.50, \$1.75, \$2.00.

#### In The Staple Department

NEW OXFORD SHIRTINGS - Bleached and Unbleached Sheetings-Galateas - Cotton-

### A. BROWN & CO.

"THE STORE THAT SATISFIES"

#### 20th Annual Meeting of the Shareholders of the THE STERLING BANK **Industrial Mortgage** and Savings Co.

The 29th meeting of the Shareholders of the Industrial Mortgage and Savings Co., was held in the office of the Company on Tuesday afternoon, January 21st, 1919.

1919.

Among those present were: Robert McNaughton, W. G. Willoughby, Rev. John Morrison, Robert Jardine, George Proctor, John McFarlane, Byron Stephens John H. Anderson, Duncan McIntyre, Charles Hardy, Duncan McDonald, Wm. McDonald, A. R. McKay, W. G. Moorehouse, Donald McDonald, Thomas Paull, W. G. Hall, Colin McLachlan, M. McGugan, Alex. Chalmers, Alex. Fulton, H. Armson, J. T. Fuller, John Moody, Albert Armson.

FINANCIAL STATEMENT PROFIT AND LOSS

DR.

Debenture Interest— June 30, 1918...\$14,386 42 Dec. 31, 1918... 15,406 32

Interest on Deposits-

Paid......\$ 289 18 Accrued..... 24,599 04

-\$24,888 22 Dividend-

Due Jan. 2, 1919 25,354 00		
	\$50,706	00
Taxes	1,736	36
Registration		
Expenses		
Commission on Loans	1,027	45
Dom. Government War Tax	1,243	07
Written off Office Furniture	500	00
Carried to Rest Account	18,000	00
Balance	510	10
0	00:000	00

CR. Balance ......\$
Interest on Loans..... 508 39 

> \$138,820 08 BALANCE SHEET Resources

Balance in Royal Bank .... Cash or hand.... \$ 2,441,597 42

Liabilities Stock paid up .....\$ Balance Front and Local
Deposits, Interest
Debentures
Debentures, Interest
Dividend due Jan. 2, 1919 24,599 04 649,561 82

\$2,441,597 42 TWENTY-NINTH ANNUAL REPORT To the Shareholders of The Industrial

To the Shareholders of The Industrial Mortgage and Savings Company:

The Directors of your Company submit to you for your consideration and approval the report for the year 1918.

The Earnings of the Company have amounted to upwards of \$138,000 00, enabling the Directors, after payment of interest on deposits and debentures and the expenses of operating the Company, to place to the Rest Fund the sum of \$18,000.00.

A very substantial advance has been made in the total assets of the Company which now amount to \$2,441,597.42.

It is satisfactory to notice from the annexed statement that the business of the Company during the past year has

the Company during the past year has been of greater volume than of any previous year, amounting to \$3.458,967.00.

The Company, during the past year, has lent out on the best of security, upwards of \$515,000.00, and payments on

# all securities have been satisfactorily met. Your Directors as heretofore, have during the past year been careful in investigating the funds of the Company only in good security, consisting of mortgages. Government bonds and Municipal delectors and in page 1888.

bentures, and in no case has there been any investment made where there was any doubt as to the security.

The business of the Company has been audited by the auditors appointed by the

shareholders.

The Directors thank the Manager and Staff for the efficient way in which the business of the Company has been carried on during the year.

All of which is respectfully submitted.

JOHN COWAN,

President

President.

President.

After the reading of the minutes of the last Annual Meeting by D. N. Sinclair, Manager of the Company, and the adoption of the minutes, Mr. Cowan, as President, moved the adoption of the 29th Annual report to the Shareholders. He dealt very exhaustively with all the various features of the report, pointing out that marvellous progress was made notwithstanding the fact that many adverse conditions prevailed and obstacles had to be overcome owing largely to general conditions resulting from the continuance of the great war. However, as the war was happily over now he looked hopefully to the future and predicted even greater results from the operations of the Company than ever. In the course of his analysis of the Financial Statement he pointed than ever. In the course of his analysis of the Financial Statement he pointed out that loans increased during the year fearly \$150,000, that earnings increased over \$5,000, that deposits and debentures increased about \$54,000, and assets about \$74,000. The net earnings were about 11% of the paid-up capital. All this must be yery gratifying to the shareholders. He appealed to alt for continued support and co-operation. After Mr. Proctor and Rev. Mr. Morrison had spoken to the motion the report was unanimously adopted. adopted.

The retiring directors were re-elected.

Henry Ingram, county treasurer, and Henry Conn, public school inspector, were appointed auditors for the ensuing

At a subsequent meeting of the Directors, John Cowan, K. C., was elected President and W. G. Willoughby and John McFarlane, First and Second Vice-Presidents, respectively.

#### The "Thrift Magazine"

Makes Its Appearance

Makes Its Appearance

The first number of the Thrift Magazine, published under the direction of the National War Savings Committee, has made its appearance. It is edited by Mr. W. J. Dunlop, B. A., director of the schools section of the W. S. S. organization, who is also editor of The School. The especial purpose of this publication is to further the War Savings and Thrift Stamps movement among the schools of the Dominion. Ten numbers are to be published by June, the intention being to bring them out at fortnightly intervals. The Thrift Magazine is supplied free to every teacher in Canada and may be had on application to the office of publication 371 Bloor St. West, Toronto. Pupils, school inspectors, public libraries and persons generally interested in thrift education may also receive the Magazine by applying to this address. applying to this address.

#### THE TREASURE OF GOOD HEALTH

# Easily Maintained Through the Use-

of Dr. Williams' Pink Pills. There is not a nook or corner in Canada, in the cities, the towns, the villages, on the farms and in the mines and lumb-er camps, where Dr. Williams' Pink Pills

er camps, where Dr. Williams' Pink Pills have not been used, and froin one end of the country to the other they have brought back to bread-winners, their wives and families the splendid treasure of new health and strength.

You have only to ask your neighbors, and they can tell you of some rheumatic or nerve-shattered man, some suffering woman, ailing youth or anaemic girl whoowes present health and strength to Dr. Williams' Pink Pills. For more than a quarter of a century these pills have been known not only in Canada, but throughout all the world, as a reliable tonic, blood-making medicine.

known not only in Canada, but throughout all the world, as a reliable tonic,
blood-making medicine.

The wonderful success of Dr. Williams' Pink I'ills is due to the fact that
they go right to the root of the disease in
the blood, and by making the vital fluid,
rich and red strengthen every organ and
every nerve, thus driving out disease and
pain, and making weak, despondent
people bright, active and strong. Mr.
W. T. Johnson, one of the best known
and most highly esteemed men in
Lunenburg County, N. S., says:—'I am
a Provincial Land Surveyor, and am exposed for the greater part of the year
to very hard work travelling through
the forests by day and camping out by
night, and I find the only thing that
will keep me up to the mark is Dr. Williams' Pink Pills. When I leave homefor a trip in the woods I am as interested
in having my supply of pills as provisions, and on such occasions, I take them
regularly. The result is I am always fit. ions, and on such occasions, I take them regularly. The result is I am always fit. I never take cold, and can digest all kinds of food such as we have to put up with hastily cooked in the woods. Having proved the value of Dr. Williams' Pink Pills, as a tonic and health builder, I am never without them, and I lose no opportunity in recommending them to weak people whom I meet."

Dr. Williams' Pink Pills should bekent in every home, and their occasional

kept in every home, and their occasional use will keep the blood pure and ward off illness. You can get these pills through any medicine dealer, or by mail at 50 cents a box or six boxes for \$2.50 from The Dr. Williams' Medicine Co., Brockwille, Ont.

The Orillia Packet says: "Postmaster Thompson had an interesting experience a few days ago, when a farmer living near Jarrett, called with a bank-savings book, which his father who died three or four years ago, had left and desired to draw the amount to his credit. Examination disclosed the fact that the year of the Franco-Prussian war, away, back in 1870, the father made a deposit of \$50 which for the intervening 48 years had lain at Ottawa undisturbed so far as, the depositor was concerned. The book iwas sent to Ottawa and a computation of the interest showed something over \$237 to the credit of the depositor. This fafter certain formalities had been complied with, was paid over. The experience is a good illustration of how money makes money even at the low in terest rate. The Orillia Packet says : "Postmaster

# For Coughs and Colds

Be Ready with a bottle of

Rexall Cherry Bark Cough Syrup 25c, 50c and \$1.00

Rexall Syrup of White Pine and Tar 25c and 50c

> REXALL COLD TABLETS will break up a cold-25c

A good After-the-"Flu" Tonic-REXALL HYPOPHOSPHITES

DRUGGIST

Volun

LOCAL

----

"HEART! TAYLOR' SATURDA

RAILWAY I per cent. LEAVE you star's Garage SAFETY DE at the Merch \$3.00 and \$2.0 THE recent

eleven quart f in force this No subscrip Toronto Glob Guide-Advoca papers having THE Rev. I the Watford ( Sunday, 9th ii and in Zion

THE British "Hearts of the ever made. I day only, mat lor's Lyceum. WILL each Chapter I. O. the names of l

in the sock co Margaret Mc MR. JOHN C the position of of Lambton at of the Council ed in his stead WATFORD V

for good road connecting lin and south of t DEPUTY Por of London, wi inspection of reports everyt work being pe dispatch by I has assistant

THE regular Institute will J. McKercher Feb. 12th. some question have all the no

POSTAGE S other words, j sent in quan This is contrar Postal notes a cents or any a can be secured postal note offi THE UNION last Sunday w

byterian churc attendance fro ating. Rev. I sermon and charge of the being assisted both the congr in the evening Mr. Forster ha On Thurst Causland recei son Pte. Wm. land. Accomp letter from the adian Battalion had been won member of the

won a competi last year for which was the all branches, in SUNDAY Was bear and the g come out of t view the lands last Sunday, would certainly as a brighter a It was simply any truth in th look for the re his friend for s

> THE annua the Watford held on Thursd tollowing are s the reports for For Missions \$ The Sunday Sobenevolent obj benevolent on benevolent on in in y for genera Band \$8, F. S. boxes, flowers \$40. There we wear and 22 ad Managers for 1 McLeay, J. W. Stanger, J. Bru Hamilton, W. Pasydon, H. F.

promised win-course there is have knocked like it has mar almost sacred