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MONTREAL, THURSDAY, SEPTEMBER 3, 1914.

#### Clemenceau

Journalism and politics are often closely related in France, some of the leading public journals being conducted by men who have held high places in the government of the country. There are two be made to have an effective medical examination at journals in Paris, the utterances of which at this the place of enrolment. A ma nwho patriotically vol that their chief editors have played in public affairs. One of these is the Petit Journal, a paper of very wide circulation, now edited by M. Stephen Pichon, who was Minister of Foreign Affairs in the Cabinet several years ago. M. Pichon's articles on the war are generally in hearty sympathy with the ent, and with the national spirit. Another journal, L'Homme Libre, has for its chief contributor a man of very large influence, M. Georges Clemeneau. In commenting on the recent re-organization of the French Cabinet, which brought to the assist ance of President Poincaire and Premier Viviani many men of the first rank in the politics of the nation, we remarked on the striking absence of the The people of Canada are generous, giving their name of M. Clemenceau. We now learn from the hearty support to every good cause. The collector columns of his paper that he was twice offered a seeking funds for worthy purposes is seldom abit. "I repeated," says M. Clemenceau, referring to large benevolent object or for the support of a local the latest offer, "my previous remarks touching the sporting organization, the purses of the people are "allowed to have my own conception of a vigorous times this zeal in soliciting and this liberality in giv-"ferred to exercise free criticism." He is exercising that right pretty freely just now, with scornful references to the manifestoes issued by the new Cab- should be made. The Halifax Acadian Recorder has ied by intelligent and vigorous military action.

for a suspicion that M. Clemenceau's conception of "a leader who was a leader in the sense the situation required," was himself, or in other words, that, while he was willing to lead, he was not willing, as several other ex-Premiers were, to serve under another Prime Minister. In some respects he is a much stronger man than M. Viviani, but strong men es have enemies as well as friends, and the probability is that he would have been less suc cessful than M. Viviani in obtaining the co-operation of the men who now form the Cabinet.

It is much to be desired that the Viviani Cabinet shall be cordially supported now, for the present is not a time when the country can stand such Minis terial crises as occur so often in France. If events should so shape themselves as to call for a further re-organization, it is altogether probable that M. Clemenceau would again become the man of the

#### The Value of International Honor!

Speaking recently before the Connecticut State Progressive Convention, Colonel Roosevelt said:
"Within a fortnight we have had fresh proof of the utter worthlessness of treaties, of names signed to pieces of paper, unless backed by force, ver or interest demands their violation. This fact has been demonstrated again and again within the last dozen years by almost every one of the great nations who are now engaged in this war."

So Colonel Roosevelt comes out with his oft-reing, and that it is only might that prevailsand this in the face of the unprecedented success of the peace policy of the United States toward Mexico, plunge into the mad maelstrom of war was almost with the mitigation of the suffering which the war Cruz to avenge a fancied insult to the American works there sho the face of the screaming of Hearst and his string of pleasure to contribute according to their ability. journals and allied cohorts, finally won the day. The United States was saved the horror and unspeakable suffering of a great war with a semi-barbarous race; and the gain has not only capital. Here's hoping they help change the name was in a hurry to go to a baseball game, tried to perbeen the American nation's, but humanity's as well. of the German capital! And this-notwithstanding Roosevelt vapourizingshas been a victory of right over might, a great moral victory that will count for ten thousand times as much as would have been gained had the Americans, as was undoubtedly in their power, crushed proven himself to be. the Mexican people

Colonel Roosevelt displays a lamentable lack of According to the latest crop reports, Germany as year is analized, and the value that Great Britain es upon a nation's plighted word is weighed, it famine for Europe before many months are over. It will be confessed by all fair-minded men that the gospel of right has not been displaced as yet by the doctrine of might. It is to keep the hor the nations unsullied, and for that Britain is sacrimen and treasure. It is a tremendous sacrificing men and treasure. It is a tremendous sacrifice for an ideal; and we know from what the greating over Germany's trade returns with a microscope, and are making superhuman efforts to capture Germany's trade returns with a microscope, and are making superhuman efforts to capture Germany's trade returns with a microscope, and are making superhuman efforts to capture Germany's trade returns with a microscope, and the machine. "Till do it gladly." sacrifice is not in vain. And notwithstanding Colonel many's overseas commerce. That country Roosevelt's attitude on this question it is safe to shortly realize that war is a costly and unprofitable shortly realize that war is a costly and unprofitable following:

She has already lost practically everything that she gained through peaceful endeavors in the set forty-four years and the end is not yet.

And, rolling up his sleeves, he pounded out the following:

"afted Using thee automatig Back-action atype writer for three emonths and Over. I unhesittatting more powerful than an appeal to the sword. After all, we prefer to believe that the heart of the average man beats true, and that he is neither a menous trimmer nor a coward. The nation is merehe summation of the individuals composing it.

In the list of honor awarded it will be noted that
the King of Italy has conferred upon Kaiser Wilhelm
and labra?"

not stampede a nation into doing wrong; but in the end the informed opinion of the people Journal of Commerce if there be any hope in democracy at all. And there are not wanting signs that a wave of democ feeling is spreading throughout the world. The has already won the freedom of the Poles. It has broken the chains that have bound the Jew in Rus-Dynasties, principalities and powers that thwart the will of the people and trample upon right and justice are doomed. The victories of the Kalser are barren. The blood of thousands of slaughtered Germans calls aloud for vengeance. William Hohenzollern and Francis Joseph Hapsburg have wrought their own destruction. This game of absolutism has gone to seed, and the sooner their subjects dispense with their services the better for them and the whole world.

#### Can It Be Avoided?

In time of war military rules must prevail, and good citizens must be prepared to assume that for everything that is done by the authorities there is a good reason. We are ready to assume that the rules especting the medical examination of our volunteers are well meant, and, in the main, proper. recent event suggests an enquiry that may fairly be made. Under the present rules there are two such examinations. One takes place at the point of enrolment. A second comes at the place of mobilization. It is stated, in explanation of the suicide of a young man at Valcartier, that he had become despondent, and that one of his troubles was a fear that he might not pass the final examination. If this report unteers for service in the war, passes his medical examination, breaks up all his home or business connections, drills for many days, travels, perhaps, a couple of thousand miles to the field of mobilization, and is then told that there is to be a "weeding out" process, which may throw him out of the service, may well have some anxiety as to what may happen. Is it not possible to avoid this, by a more thorough examination in the first instance?

#### Things That Can Wait

pinet under M. Viviani, and declined sent from any community. Whether it be for some necessity of having a leader who was leader in the opened very often, and many contributions, large or sense the situation required. I may, perhaps, be small, reward the zeal of the collector. In ordinary authoritative government in the face of so great a fing are much to be commended. But in the state of war. Therefore I informed M. Viviani that I preet, which he treats as vain words, not accompanation a timely article, in which the urgency of some things and the unimportance of others are set forth. After In the absence of fuller explanations there is room referring to the depression and unemployment that

> This means that the average man must econo nize-must economize in everything else in order that he may feed himself and his family Perhaps economize is not a strong enough word; he must "pinch" in all other things in order to keep the loaf on the table, and this necessity applies to 90 per cent. of our population to-day This being the case, it is no time for casual co lecting campaigns of any description. In fact, is most inopportune in every way. Let the public hall or the meeting house which needs painting wait over. Let the school or the College in need of funds "bide a wee" before going forth on a begging expedition. Let the proposed collection of a fund for a football or other tournament remain in the pockets of the people for a few months longer till the situation begins to clear up somewhat, and all the thous and and one special collections can be withheld the advantage of the masses. The people are faced, nay, are in the midst of a grim crisis when even to get sufficient to eat becomes a question with an increasing number. The aver age man's earnings, every dollar of them, are needed for that first necessity of human life, namely to live, and he should not be expected to do any more along this line than what patriotism, religion and the existence of home render absolutely necessary, "until dan-ger's troubled night depart and the star of peace return.

The various obects referred to are all, no doubt, in peated statement that a nation's pledged word is themselves worthy. But they can and should wait. The peoplew ho can afford to give, will find abunwhere right, not might, finally prevailed. The fatal of our soldiers, and for other purposes connected when American troops were landed at Vera will inevitably produce. For that class of good to throw this race?" uld be a cordial welcome to every cool judgment, the infinite patience collector. All who have the means to assist in the flinching courage of President Wilson, in good cause should find it a duty, a privilege and a

The Russians have changed the name of their own

The Kaiser should be banished to St. Helena,

Colonel Roosevelt displays a lamentable laca of candour and fairness in reviewing the situation. The greatest nation in the world went to war to keep its plighted word, and to prove that it held its left its plighted word, and to prove that it held its lace of the lace has 125,000,000, or 19,000,000 less than she had last year. France has 250,000,000, or 90,000,000 less than she had last year. It will merely preserve what it already possesses. Surely, when the history of the relations of the Victor of the relations only country in Europe to show an image of the victor o sesses. Surely, when the instory of the United States and Mexico during the past harvest this year. This shrinkage in crop, comonly country in Europe to show an increase in wheat bined with the waste incidental to the war, means certainly means famine for Germany and Austria.

The British and American business men are go- to that effect?"

We do not say that a military caste or a clique may the order of the double cross.—Boston Transcript.

#### THE DESTROYERS.

(Rudyard Kipling.) The strength of twice three thousand horse
That seek the single goal;
The line that holds the rending course, The hate that swings the whole, The stripped hulls, sinking through the gloom, At gaze and gone again— The Brides of Death that wait the groom The Choosers of the Sla

Offshore where sea and skyline blend The sullen, shouldering swells attend Night and our sacrifice. Adown the stricken capes no flare-No mark on spit or bar .-Girdled and desperate we dare The blindfold game of war.

Nearer the up-flung beams that spull The council of our foes Clearer the barking guns that tell Their scattered flank to close. Sheer to the trap they crowd their way Quiet, and count our laden prey, The convoy and her guard

On shoal with scarce a foot below, Where rock and islet throng, dden and hushed we watch them throw, Their anxious lights along. Not here, not here your danger lies-(Stare hard, O hooded eyne) Save where the dazed rock-pigeons rise The lit cliffs give no sign,

Therefore—to break the rest ye seek, The Narrow Seas to clear-Hark to the siren's whimpering shriek-The driven death is here! Look to your van a league away,-What midnight terror stays e bulk that checks against the spray Her crackling tops ablaze?

Hit, and hard hit! The blow went home, The muffled, knocking stroke-The steam that overruns the foam-The foam that thins to smoke-The smoke that chokes the deep aboil-The deep that chokes her throes Till, streaked with ash and sleeked with oil,

A shadow down the sickened wave Long since her slayer fled; But hear their chattering quick-fires rave Astern, abeam, ahead

Panic that shells the drifting spar-Loud waste with none to check-Mad fear that rakes a scornful star Or sweeps a consort's deck! Now, while their silly smoke hangs thick,

Now ere their wits they find, Lay in and lance them to the quick-Our gallied whales are blind! ood luck to those that see the end, Good-bye to those that drowneach his chance as chance shall send-And God for all! Shut down!

The strength of twice three thousand horse That serve the one command; The hand that heaves the headlong force The hate that backs the hand; The doom-bolt in the darkness freed, The mine that splits the main

The white-hot make, the 'wildering speed-The Choosers of the Slain.

#### "A LITTLE NONSENSE NOW AND THEN"

three times."-Exchange

Stories is the following: "A Beidler, whose hand was John Kenephon Beidler, or something very which is worth careful perusal and study; and no away while "his boy" stood there, so close to him. A was John Xenephon Beidler, or something very much like that, but who always was called "X," and who was one of the famous Montana pioneers, as well as a vigilante, was out on the plans one day while "as a vigilante, was out on the plans one day the course given, under the encouragement of the Canadian Rankers" Association by the Shaw School. well as a vigilante, was out on the plans one day with Liver-eating Johnson, another well known Montana character, when they were chased by Interventing Interventage Interventing Interventing Interventing Interventing Interven Montana character, when they were chased by indians. Johnson had a better horse than "X," and
was soon ahead. He turned several times and urged
through

Onem's University for young heads. was soon ahead. He turned several times and urged through Queen's University, for young bankers Beidler to hurry up. "Hurry up, X," he yelled. "Get who are taking up advanced work. a move on." "Dog-gast you, Johnson," shouted Beidler as he spurred his horse, "do you think I'm trying

find themselves in a dentist's chair but he was evceptionally so. The tooth that had to come out was quite a small affair—from the dentist's point of view. From the patient's it felt about the same size as a He decided to have gas. The dentist, who suade him to do without, but he was determined. The dentist in a fervor of impatience, waited for the victim to lose consciousness but the nervous isisted on keeping an eye open, though he had had enough gas to float an airship. Unable to contain himself any longer, the irate tooth-puller exclaimed: "Let yourself go, man. Shut your eye, you idiot." Somewhere from the backblocks of dreamland the great bulk of which has been lost. In addition, her pruning hook. But that day will not come so long

A young man who had recently assumed the managership of a popular typewriting concern in a certain city, decided to visit several of his new cusomers, and obtain their opinion of the machine that he might show the company fust how he was

"How do you like your new typewriter?" he asked the first customer he visited.

"It's immense," enthusiastically replied the man. "Really, I wonder how I ever got along without it."
"That's fine," said the young fellow, much pleased. Yould you be willing to give me a little testimonial

"Why, certainly I will," said the man, taking a seat And, rolling up his sleeves, he pounded out the

"afted Using thee automatig Back-action atype gly pronounce it prono nce it to be al ad even me than thee Manufacturs claim? for it. During the time een in our possessio e. i, th ree months! id has

john 1 Snith."-Everybody's.

#### H. M. P. ECKARDT'S "BANK ORGANIZATION AND MANAGEMENT."

This work consists of a series of eleven Lessons the functions and duties of bank acco branch managers. It was written for, and published by, the Shaw Correspondence School of Toronto, and adds to the very high standard of work to which practical needs of the great body of men who are

Our readers need no introduction to Mr. Eckardi whose articles in the Journal of Com have studied with interest and profit. Mr. Eckard has contributed widely to the Canadian press; and his articles have established for him an tation for their clearness of expression, sanity reputation for their clearness of mapped of judgment, and thoroughness of preparation. His work on the practical aspects of Canadian banking, the Canadian Ban of Commerce, is the finest and most accurate presented to the Canadian public to-day. Mr. Ecardt was for many year manager of an important brench of one of Canada's leading financial institutions; and therefore what he has to say is not only edifying, but authoritative as well. equal importance, he is always in teresting and always vital in his treatment of the very important problems that face the young st dent of banking affairs.

What we like most in Mr. Eckardt's work is the enthusiasm that he brings to the doing of it. He always has his eyes fixed on the problem, and very seldom wanders into by-paths. Moreover, he anxious to set before his readers somethin solid and worth while. Any newspaper scribble can write reams of superficial copy about banks and banking; but Mr. Eckardt gets dow nto the why and wherefores, the fundamental facts and basic principles that operate silently, but none the less relentlessly all the time. He strips the problem of its unessential details and gets right down to the heart of the matter.

In the particular work before us, Mr. Eckardt deals with the organization and management .of branch banks. He grapples with the actual prob-lems that the young branch bank manager and accountant must face, such as: head office correspond ence; customers' statements; the organization of office routine; the care of securities, etc. Mr. Eckardt then deals with the necessity of getting efficiency into the branch bank organization; handling of expense accounts; and the tuning up of the branch organization in general. A very comprehensive and careful account is given in Lesson III of safeguards against external frauds might be read with much profit even by the

older and more experienced branch manager Other subects dealt with are: The analysis of cusbanking; territorial superintendence, and many ther who has come to see "his boy" off to the from ost interesting and instructive manner.

They may accumulate wealth and become possessed neans for repayment."

ther day with an old horse.

"Hello!" said his friend Bill. "That horse of ours looks almost old enough to vote."

"Ye-es," drawled Jim. "He has voted two or "lunged" and who have taken under the same conditions on others.

"That horse of have conducted their business along sound, conservative lines, should receive the preference over those who have "plunged" and who have taken under the same conditions on others.

"He had guided him through the years when boys are apt to go wrong, and now he had reached man's estate—a son that any one might be proud to call "his boy"—and he was going away.

#### WAR AND GERMAN COMMERCE. What war means to Germany in the matter of He was a nervous man. Most men are when they lost trade can be gathered from the foll tistics, which relate to her commerce in 1912. In

46,320,000 Manufactures ...

The exports from Germany during the same year Food and drink .... \$157,960,000 Live animals . 1,980,000

Raw materials . 474,120,000

Manufactures . . . . . . . 1,157,500,000
Her total trade amounted to \$3,933,480,000, 1,157,500,000

# (By Professor W. W. Swanson.)

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tomers' accounts with a view of determining their left for the front. This war had an interest for him value to the bank; methods of dealing with bad and doubtful debts; the loans and discounts of the difference in the amount and kind of interest you country branch; wholesale merchants' accounts; have in the departure of a body of troops to actual manufacturers' accounts; commercial and financial warfare. When you stand in the place of the faother important topics, each of which is handled in there to face the dangers of real warfare, then, and not till then, can you judge of the depth to which At this time no subject is more worthy of study the soul and the heart of parental love can be stirred than the conditions under which loans should be made to retail merchants, manufacturers and finally got sight of "his boy." He was lined up for He hung around the doors of the armories, and wholesalers Mr. Eckardt goes into this problem in the march-out preparatory to going to the train. He

great detail and makes a thorough analysis of it. He was a big fellow, clean-cut, broad-shouldered, and straight as a poker-any father could have be "There are many cases, especially in Western proud of him. His riding breeches, leggings and Canada, where men have made good in splendid manner after having passed through insolvency. of the highest credit. Because of this it is not advisable for the bank to exclude altogether from its books men who have failed in business. As the customer makes ground and builds up his reputation and credit, the bank can afford to discount for him more freely and leak to a second or the state of the sawing around the last corner before reaching the station the father caught up to "his books men who have failed in business. As the customer makes ground and builds up his reputation and credit, the bank can afford to discount for him would be off. He would miss him? Yes. He was the only boy he had, and was the very apple of his eye. And he was going—yes, in only a few minutes before herore reaching the station the father caught up to "his boy" again. There were only a few minutes before herore reaching the station the father caught up to "his boy" again. There were only a few minutes before herore reaching the station the father caught up to "his boy" again. There were only a few minutes before herore reaching the station the father caught up to "his boy" again. There were only a few minutes before herore reaching the station the father caught up to "his boy" again. There were only a few minutes before herore reaching the station the father caught up to "his boy" again. There were only a few minutes before herore reaching the station the father caught up to "his boy" again.

more freely, and look to a greater extent upon his means for repayment."

now the command would come. With a heart fortified by the resolve to bear the parting like a man, Nevertheless, although it is advisable not to re-Nevertheless, although it is advisable not to reject all business of that ind, the bank manager should use the utmost care and discretion. At the present time particularly those customers who is all his friend Bill. "That horse of have conducted their business along sound, conser-

As has been said, each chapter in this series is crammed full of interesting and helpful advice for the boy to go where duty called.

He turned to lose himself in the crowd. He had said his farewell and was not going to make it hard for the boy to go where duty called. Then he stopped, he looked back. He couldn't go

a word-just an embrace "By the left, quick march!" and the boy swung off

with the rest of his company—he was off—gone. His father followed him as best his tear-dimmed eyes would allow. A hard and weather-beaten brushed away a few tears. But that was all, parting had hurt-it had probably mellowed rough spots in his character. He had a new in est in the war. He would have a new and more fervent supplication as he approached the Throne of Grace. "His boy" was in it now .- Guelph Mercury.

### A SEVERE INDICTMENT.

Christianity listens to Sunday prayers for peace; and the next day sends out representatives to the powers to see if anything more can be sold them to prolong the war. We pray that the sword shall be merchant marine has practically ceased to exist, her as a merchant vessel in our harbor can be loaded olonies are lost to her, and in a score of other ways to the gunwales with arms, ammunition and military she has been a heavy loser. Germany will never stores, and given clearance papers to a port of a country at war.-Wall Street Journal.

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# NCREASING DEMAND

FOR BRITISH GOOD Mother Land and Colonies Alive Necessity of Grasping German

## Trade INFORMATION THE WORLD OVE

rernments of South Africa and Australia E Ready to Lend Financial Aid to the Banks if T Should be Found Desirable—Trade With Bro d Argentina Requires Caution

London, September 3.—The British Board of Tr is begun an active campaign to wrest from Germa r extensive trade, not only with the British Colon with the rest of the world.

Shortly after the outbreak of the war the board ested British consuls to cable information as to i and as to likelihood of regular payments being for ing for goods supplied. coming for goods supplied.

This information has been embodied in a speceport submitted to the manufacturers of the Uni

ingdom, and is as follows: Finance Reputable Merchants.

South Africa.-H. M. Trade Commissioner repo August 17) the existence of depression due to dro ich was accentuated by the war. Prices for foodstuffs rose to a high level at first, certed action by the merchants and the reassurements which the Dominion Government was position to make resulted in prices of present ste

ing fixed at 10 per cent. more than the norr The action of H. M. Government regarding ins against war risks is highly appreciated. anks are fully prepared to finance reputable m hants as hitherto, and merchants are ready to ca

Indents supplied previously by Germany and A ia will be executed by the United Kingdom a rance. The unavoidable decrease in the exports amonds, hides and feathers will affect the co

#### Importers Position Satisfactory.

Canada.-H. M. Trade Commissioner reports (A that, according to the information which he h able to obtain, the present financial condition mporters is generally satisfactory. The approximate value of import trade from G

is £3,000,000. The following is a list of certain goods in wh his opinion British firms might extend their tra

the result of existing conditions: Cutlery Carding machinery Copper tubing. Electrical apparatus Enamelled ware. Ferro-silicon Fabrics for neckties. ude glyceri Glassware. Gloves. Gun wads. Hides. no keys. Lamps. Rubber Skates

#### hinaware Velvets. Zinc bars

Socks.

Support Banks If Necessary. alia.-H. M. Trade Commissioner in Austra orts (August 17), that the financial position in th The Federal Government is pr support the banks, if necessary, and t ution of Federal, public and State works will The commercial position appears to nd; as the banks are adequately supporting me He considers that there is a good opport manufacturers to secure valuable trad rms should cable to their agents that they are al fill orders if they are in a position to give the Particular attention should be direct trade in fencing wire, mild steel, wire netting, co siery, minor articles for apparel, rubber goo d china ware.

New Zealand.—H. M. Trade Commis gust 19), that the present conditions of trade a urbed, but he anticipates that this is only tempo and considers prospects to be good, and regul ments likely to be maintained. The demand i ssaries is not likely to diminish. An increasiand for British goods may be expected, but prom

#### Trade in German Hands.

Brazil.—H. M. Consul-General at Rio de Janei orts (August 18), that an opportunity certain ffers for British firms to secure trade now in Ge hands. Traders should make arrangements f ayment in gold and not in paper currency, since the overnment proposes to make a large local issue uper and in all probability exchange will decliharply. British firms desiring to transact bus should send competent representatives poss necessary technical knowledge to study local con H. M. Consul adds that in Rio de Janei are in good financial position, and it should n e difficult to secure regular payment, but the utmo ution should be exercised in the choice of custom

Argentina.-The British Consul-General at Buenires reports (August 14), that the preponderating hare of the trade is already in the hands of Britis

Banks refuse to give credit and there is r oney to be had. Grain stocks cannot be moved be use bills cannot be drawn on Europe, and the ks can no longer finance cultivators. Regulari payments cannot be relied upon. There is er of depreciation in the value of currency; ar is stated that the Government proposes to prohib he exportation of wheat, the effect of which would diminish purchasing power.

#### Fully Alive to Situation.

China.—The British Consul-General at Shangh rts (August 15), that Shanghai merchants as lly alive to the situation. The difficulty in gettir ments away is reacting on the import trade, bu phients away is reacting on the import trade, but inese merchants are confident that business wi ortly be resumed on a small scale. Silk spinning ills, cotton mills and industrial undertakings ger erally are working, but the market is oppressed be the stock of cereals which, under normal condition ould have been shipped to the Continent of Europe.